





# Merrill Lynch Global Metals & Mining Conference Alcoa – The Momentum Continues

Dublin, Ireland 10 May 2007





### Alain J. P. Belda Chairman and Chief Executive Officer



## **Momentum Continues**







- Record 2006 Financial Performance
- Disciplined Capital Management
  - Debt restructuring
  - 2007 peak capital spending year
  - Shareholder return initiatives





- Realization of the Growth Projects
  - Pinjarra refinery expansion
  - 50% aerospace capacity increase
  - Russia and China rolling assets
  - Sao Luis refinery expansion
  - Juruti bauxite mine development
  - Iceland smelter











- Continued Improvement in Downstream Performance
  - Consistent quarter over quarter improvement
  - Proprietary technology and unique equipment
  - Continued new product development
  - Significant investments in productive assets
  - Unique and proprietary products for growing end markets





## **North American Rolled Products**



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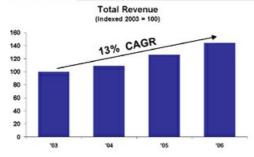
#### 2002 versus 1st Quarter 2007 Annualized

- Annualized revenue up 121%
  - Higher volumes and improved customer mix
- Profit After Tax Growth up 130%

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#### **Alcoa Power and Propulsion**

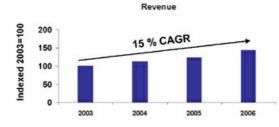


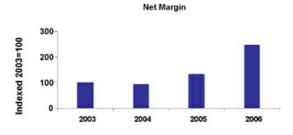


- · Revenue continues to grow
  - Q1 '07 up 10% vs. Q1 '06
- Howmet aerospace sales up 52% since 2003
  - Well positioned on major engine programs
  - Share gains on high growth engines
  - Capturing growth in spares market
- · Incremental margin improving
  - Q1 '07 Operating Margin \$ up 41% on a 10% increase in sales vs. Q1 '06
  - Offsetting pass through of escalating metal prices
- · Significant productivity gains via ABS
  - Q1' 07 up 8% vs. Q1 '06



## Alcoa Fastening Systems





- Organic Growth Driven By:
  - Leadership Position in Fastening Systems Innovation & Development
  - Share Gain
  - Market Positioning
- Profitability Growth Driven By:
  - Realignment of Manufacturing Facilities
  - Product Mix Enrichment
  - Productivity through ABS Deployment
  - Productivity through Advanced Technology
  - Raw Material & Energy Cost inflation passed on in pricing



- Continued Portfolio Management
  - Sale of Alcoa Home Exteriors
  - Creation of a soft alloy extrusions joint venture
  - November 2006 downstream restructuring
  - Exploration of disposition of packaging assets
  - Strategic review of selected automotive businesses
  - Offer for Alcan





## **A Winning Strategic Combination**





- Creates the premier fully integrated aluminum company
- Enhanced cash flow and \$1 billion in annual synergies
- Significant scale to compete in a changing environment
- Optimized portfolio of upstream assets
- · Enhanced capacity for growth
- · Strong technology, operations and talent
- Shared values and commitment to sustainability



#### **Evolving Competitive Landscape**

#### **Industry Fundamentals**

- Aluminum consumption projected to double over 15 years
- Emerging global competitors in Russia, China, India and the Middle East
- Scale required to maintain competitiveness
- Evolving end markets demanding product innovation

#### **Keys to Success**

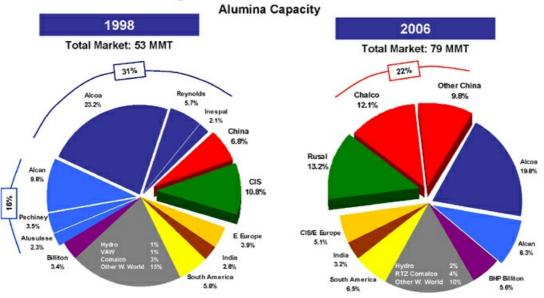


Alcoa / Alcan well positioned to compete with large global peers and deliver profitable growth



## **Transforming Alumina Landscape**

#### Significant Growth in the East

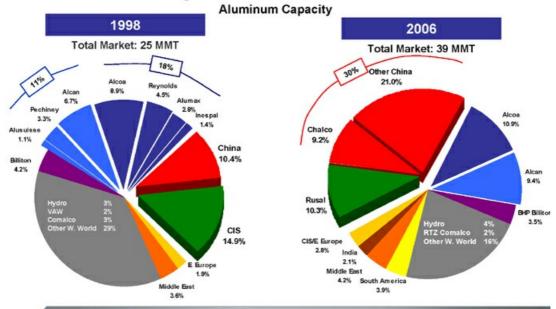


Source: CRU Note: Percentages may not add to 100%



# Transforming Aluminum Landscape

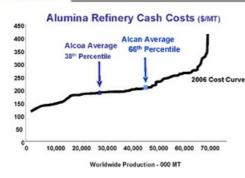
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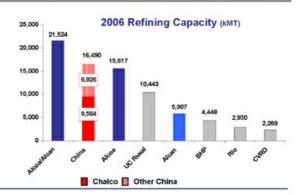


Source: CRU Note: Percentages may not add to 100%



## World-Class Bauxite & Alumina Franchise





- Global supplier with premier facilities
- Low cost production base majority of production in bottom half of cost curve
- Best in class operational expertise and technology
- · Investing in high return growth projects

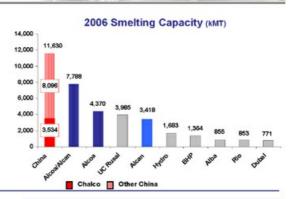
Bauxite & Alumina						
2006 (\$Millions)	ALCOA	ALGAN	Combined			
Total Revenue	4,929	3,845	8,774			
EBITDA	1,670	609	2,279			

Source: CRU full operating cost, Alcoa analysis; Company filings



#### **Attractive Smelter Portfolio**





- · Global supplier with premier facilities
- · Low cost production base
- Best in class operational expertise and technology
- 88% of power requirement self-generated EBITDA or under long-term contracts
- · Investing in high return growth projects

 Primary Metals

 2006 (\$Millions)
 ALCOA
 Combined

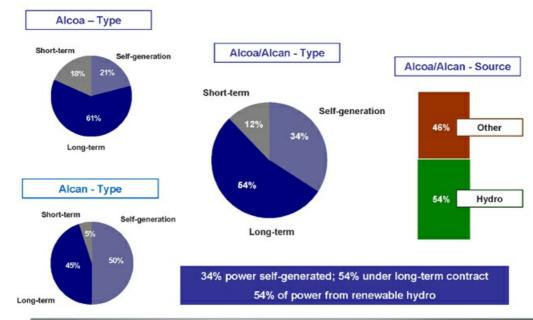
 Total Revenue
 12,379
 11,147
 23,526

 EBITDA
 2,881
 2,962
 5,843

Source: CRU full operating cost, Alcoa analysis; Company filings



# Access to Long-Term, Low Cost Energy



Source: Company filings and reports; CRU; Alcoa analysis



# Global Growth Opportunities





#### **Increased Commitment to Canada**



 The Global Primary Products business headquartered in Montreal will be one of the largest companies in Canada

#### Corporate Presence

- Dual headquarters in Montreal and New York
  - Strategic management functions in each city
- Significant Canadian Board representation

#### Global Business

- · Alumina and Primary Metals business based in Montreal
  - Would be the largest aluminum company in the World
  - \$32.3 billion in total revenue
  - 38,000 employees operating in 29 countries
- Headquarters of Global Growth group decision-making centered in Quebec

#### R&D Center

- Quebec becomes center of aluminum innovation
  - Alcan AP50 carbon smelting technology at the Complexe Jonquiere
  - Alcoa post carbon "inert anode" technology pilot deployment in Quebec



## **Regulatory Approvals**

- The industry has changed significantly with emerging global players in Russia, China, India and the Middle East who are quickly expanding and adding capacity
- · We have carefully considered the regulatory approvals
- We are prepared to make the necessary targeted divestitures in the appropriate industry segments
- We are already in contact with several regulatory agencies
- We are confident that the transaction will be approved



#### **Shareholder Value Creation**

#### For Alcoa Shareholders

- EPS accretive within first year
- Cash flow per share accretive within first year
- \$1 billion in synergies
- Greater linkage to a strong aluminum market
- Increased profitable growth opportunities
- · Improved risk profile

#### For Alcan Shareholders

- Immediate realization of significant premium
- Compelling cash value up front
- Participate in value creation through achieved synergies
- Ownership in the industry leader





Note: % of sales represents synergies achieved as % of last twelve months revenue at time of transaction Note: Size represents transaction size Source: Company filings and press releases



# A Winning Strategic Combination





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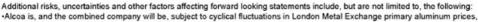


#### **Forward-Looking Statements**

Certain statements and assumptions in this communication contain or are based on "forward-looking" information and involve risks and uncertainties. Forward-looking statements may be identified by their use of words like "anticipates," "believes," "estimates," "expects," "hopes," "targets," "should," "will," "will likely result," "forecast," "outlook," "projects" or other words of similar meaning. Such forward-looking information includes, without limitation, the statements as to the impact of the proposed acquisition on revenues, costs and earnings. Such forward looking statements are subject to numerous assumptions, uncertainties and risks, many of which are outside of Alcoa's control. Accordingly, actual results and developments are likely to differ, and may differ materially, from those expressed or implied by the forward-looking statements contained in this communication. These risks and uncertainties include Alcoa's ability to successfully integrate the operations of Alcan; the outcome of contingencies including litigation, environmental remediation, divestitures of businesses, and anticipated costs of capital investments; general business and economic conditions; interest rates; the supply and demand for, deliveries of, and the prices and price volatility of primary aluminum, fabricated aluminum, and alumina produced by Alcoa and Alcan; the timing of the receipt of regulatory and governmental approvals necessary to complete the acquisition of Alcan and any undertakings agreed to in connection with the receipt of such regulatory and governmental approvals, the timing of receipt of regulatory and governmental approvals for Alcoa's and Alcan's development projects and other operations; the availability of financing to refinance indebtedness incurred in connection with the acquisition of Alcan on reasonable terms; the availability of financing for Alcoa's and Alcan's development projects on reasonable terms; Alcoa's and Alcan's respective costs of production and their respective production and productivity levels, as well as those of their competitors; energy costs; Alcoa's and Alcan's ability to secure adequate transportation for their respective products, to procure mining equipment and operating supplies in sufficient quantities and on a timely basis, and to attract and retain skilled staff; the impact of changes in foreign currency exchange rates on Alcoa's and Alcan's costs and results, particularly the Canadian dollar, Euro, and Australian dollar, may affect profitability as some important raw materials are purchased in other currencies, while products generally are sold in U.S. dollars; engineering and construction timetables and capital costs for Alcoa's and Alcan's development and expansion projects, market competition, tax benefits and tax rates; the outcome of negotiations with key customers; the resolution of environmental and other proceedings or disputes; and Alcoa's and Alcan's ongoing relations with their respective employees and with their respective business partners and joint venturers.



#### **Forward-Looking Statements**



- economic and business conditions generally, and aluminum end-use markets;
- Alcoa's operations consume, and the combined company's operations will consume, substantial amounts of energy, and profitability may decline if energy costs rise or if energy supplies are interrupted;

  The profitability of Alcoa and/or the combined company could be adversely affected by increases in the cost of raw materials;
- Union disputes and other employee relations issues could adversely affect Alcoa's and/or the combined company's financial results;
- Alcoa and/or the combined company may not be able to successfully implement its growth strategy;
- ·Alcoa's operations are, and the combined company's operations will be, exposed to business and operational risks, changes in conditions and events beyond its control in the countries in which it operates;
- ·Alcoa is, and the combined company will be, exposed to fluctuations in foreign currency exchange rates and interest rates, as well as inflation and other economic factors in the countries in which it operates;
- Alcoa faces, and the combined company will face, significant price competition from other aluminum producers and end-use markets for Alcoa products that are highly competitive;
- Alcoa and/or the combined company could be adversely affected by changes in the business or financial condition of a significant customer or customers;
- Alcoa and/or the combined company may not be able to successfully implement its productivity and cost-reduction initiatives;
   Alcoa and/or the combined company may not be able to successfully develop and implement new technology initiatives;
- Alcoa is, and the combined company will be, subject to a broad range of environmental laws and regulations in the jurisdictions in which
- it operates and may be exposed to substantial costs and liabilities associated with such laws;
- Alcoa's smelting operations are expected to be affected by various regulations concerning greenhouse gas emissions;
- -Alcoa and the combined company may be exposed to significant legal proceedings, investigations or changes in law; and
- Unexpected events may increase Alcoa's and/or the combined company's cost of doing business or disrupt Alcoa's and/or the combined company's operations.

See also the risk factors disclosed in Alcoa's Annual Report on Form 10-K for the fiscal year ended December 31, 2006. Readers are cautioned not to put undue reliance on forward-looking statements. Alcoa disclaims any intent or obligation to update these forwardlooking statements, whether as a result of new information, future events or otherwise, except as may be required by applicable law.



#### Where to Find Additional Information

In connection with the offer by Alcoa to purchase all of the issued and outstanding common shares of Alcan (the "Offer"), Alcoa has filed with the Securities and Exchange Commission (the "SEC") a registration statement on Form S-4 (the "Registration Statement"), which contains a prospectus relating to the Offer (the "Prospectus"), and a tender offer statement on Schedule TO (the "Schedule TO"). This communication is not a substitute for the Prospectus, the Registration Statement and the Schedule TO. ALCAN SHAREHOLDERS AND OTHER INTERESTED PARTIES ARE URGED TO READ THESE DOCUMENTS, ALL OTHER APPLICABLE DOCUMENTS AND ANY AMENDMENTS OR SUPPLEMENTS TO ANY SUCH DOCUMENTS WHEN THEY BECOME AVAILABLE, BECAUSE EACH CONTAINS OR WILL CONTAIN IMPORTANT INFORMATION ABOUT ALCOA, ALCAN AND THE OFFER. Materials filed with SEC are available electronically without charge at the SEC's website, www.sec.gov. Materials filed with the Canadian securities regulatory authorities ("CSRA") are available electronically without charge at www.sedar.com. Materials filed with the SEC or the CSRA may also be obtained without charge at Alcoa's website, www.alcoa.com, or by directing a request to Alcoa's investor relations department at (212) 836-2674. In addition, Alcan shareholders may obtain free copies of such materials filed with the SEC or the CSRA by directing a written or oral request to the Information Agent for the Offer, MacKenzie Partners, Inc., toll-free at (800) 322-2885 (English) or (888) 405-1217 (French). While the Offer is being made to all holders of Alcan Common Shares, this communication does not constitute an offer or a solicitation in any jurisdiction in which such offer or solicitation is unlawful. The Offer is not being made in, nor will deposits be accepted in, any jurisdiction in which the making or acceptance thereof would not be in compliance with the laws of such jurisdiction. However, Alcoa may, in its sole discretion, take such action as they may deem necessary to extend the Offer in any such jurisdiction.



Appendix



# The Proposed Transaction

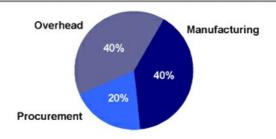
Offer	US\$58.60 per share in cash and 0.4108 of a share of Alcoa common stock (1)  Total value of US\$73.25 per share (2)  80% cash / 20% stock
Premium	<ul> <li>32% premium to Alcan's 30-day average trading price<sup>(3)</sup></li> <li>20% premium to Alcan's closing price on May 4<sup>th</sup> 2007<sup>(3)</sup></li> </ul>
Key Conditions	66-2/3% of Alcan shares tendered     Customary government and regulatory approvals
Financing	Fully committed bridge loan facility     Committed to maintain investment grade status
Listings	Additional listing planned for the Toronto Stock Exchange
Timing	We are in contact with the regulatory authorities     Targeting completion by year end 2007

Alcoa will deliver C\$ at closing at then current exchange rates to shareholders electing to receive C\$. Based on Alcoa share price of \$35.66 as of May 4th 2007
Based on NYSE closing prices



# \$1 Billion of Defined & Achievable Synergies

- \$1 billion annual pre-tax synergies
- Includes overhead, manufacturing process optimization and procurement
- Phased in over 3 years
- One-time implementation costs approximately \$1 billion



Туре	Value (\$mm)	Comments
Manufacturing Process Optimization	\$400	Supply chain / logistics efficiencies     Manufacturing overhead optimization     Cross-Deployment of best practices
Overhead Productivity	\$400	Eliminate redundant overhead costs     Complementary technology
Procurement	\$200	Direct materials     Indirect materials
Total Synergies	\$1,000	Leverage expertise from both companies to create more efficient combined company