# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

#### **CURRENT REPORT**

## PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): March 17, 2009

ALCOA INC.

(Exact name of Registrant as specified in its charter)

Pennsylvania (State or Other Jurisdiction of Incorporation) 1-3610 (Commission File Number) 25-0317820 (I.R.S. Employer Identification Number)

390 Park Avenue, New York, New York (Address of Principal Executive Offices) 10022-4608 (Zip Code)

Office of Investor Relations 212-836-2674 Office of the Secretary 212-836-2732 (Registrant's telephone number, including area code)

(Former Name or Former Address, if Changed Since Last Report)

Check	the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 7.01. Regulation FD Disclosure.

The presentation attached as Exhibit 99 was prepared by Alcoa Inc. and is available on its Internet website at http://www.alcoa.com under "Invest."

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The information in this Current Report on Form 8-K is being furnished in accordance with the provisions of General Instruction B.2 of Form 8-K.

#### Forward-Looking Statements

Certain statements in the presentation attached as Exhibit 99 relate to future events and expectations and as such constitute forward-looking statements involving known and unknown risks and uncertainties that may cause actual results, performance or achievements of Alcoa to be different from those expressed or implied in the forward-looking statements. Forward-looking statements include those containing such words as "anticipates," "believes," "expects," "goal," "hopes," "intends," "plans," "targets," "should," "will," "will likely result," "forecast," "outlook," "projects" or other words of similar meaning. Alcoa disclaims any obligation to update publicly any forward-looking statements, whether in response to new information, future events or otherwise, except as required by applicable law. Important factors that could cause actual results to differ materially from those in the forward-looking statements include: (a) material adverse changes in economic or aluminum industry conditions generally, including global supply and demand conditions and fluctuations in London Metal Exchange-based prices for primary aluminum, alumina and other products; (b) material adverse changes in the markets served by Alcoa, including automotive and commercial transportation, aerospace, building and construction, distribution, packaging, and industrial gas turbine markets; (c) Alcoa's inability to achieve the level of cost reductions, cash generation or conservation, return on capital improvement, improvement in profitability and margins, or strengthening of operations anticipated by management in connection with its restructuring, portfolio streamlining and liquidity strengthening actions; (d) continued volatility or deterioration in the financial markets, including disruptions in the commercial paper, capital and credit markets; (e) Alcoa's inability to mitigate impacts from increased energy, transportation and raw materials costs, including caustic soda, calcined petroleum coke and natural gas, or from other cost inflation; (f

#### Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

The following is furnished as an exhibit to this report:

99 Alcoa Inc. Presentation dated March 2009.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ALCOA INC.

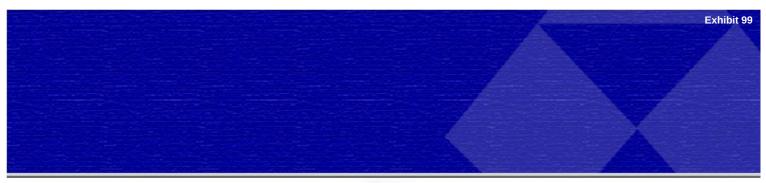
By: /s/ J. Michael Schell

Name: J. Michael Schell Executive Vice President -Business Development and Law

Date: March 17, 2009

EXHIBIT INDEX

<u>Description</u>
Alcoa Inc. Presentation dated March 2009.







# **Presentation**

March 2009



## **Forward Looking Statements**

Today's discussion may include "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements relate to future events and expectations and involve known and unknown risks and uncertainties. Alcoa's actual results or actions may differ materially from those projected in the forward-looking statements. For a summary of the specific risk factors that could cause results to differ materially from those expressed in the forward-looking statements, please refer to Alcoa's Form 10-K for the year ended December 31, 2008 filed with the Securities and Exchange Commission.

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## **Highlights**

- Comprehensive plan to optimize cost structure
- Proposed actions strengthen world class market positions
  - Bauxite mining #1
  - Alumina refining #1
  - Smelting capacity #1
  - Downstream businesses #1 / #2

Businesses with #1 / #2 market share will account for 90% of Alcoa's overall revenue

- Broad-based management commitment to plan execution
- Complementary offerings and reduced dividend further enhance financial flexibility
- Attractive long-term aluminum fundamentals



# Managing Along the Three Strategic Priorities

Strategic Priority	"Downturn Actions"	Longer-Term Opportunities
Value Creation	<ul><li>Leverage technology</li><li>Market share growth</li><li>Procurement savings</li><li>Corporate overhead reduction</li></ul>	<ul><li>Portfolio optimization</li><li>Return focused</li></ul>
Profitable Growth	<ul><li>Accelerated portfolio actions</li><li>Curtailments</li><li>Headcount reduction</li></ul>	<ul><li>Ongoing business improvement</li><li>Attractive asset values globally</li></ul>
Disciplined Execution	<ul> <li>Line-item quantification</li> <li>Clear accountability</li> <li>Cash and profitability focus</li> <li>Capital spend reduction</li> </ul>	<ul><li>Competitive cost structure</li><li>Balance sheet strength</li></ul>



# Getting Ahead of the Curve

Since July 2008, Alcoa has implemented a number of actions to reduce cost and preserve/strengthen financial flexibility

		Suspended	Curtailed	Downsized	10/7/08 Announced	10/23/08 Reduced	11/10/08 Curtailed	12/22/08 Cash-free	1/6/09 Announced	Today  Taking	
	Electrical	share	150,000 mt		<b>halt</b> of	production	4.10	swap of	initial	decisive	1
	and .	repurchase	at Rockdale	4.1	all	at Point	350,000 mt		actions to	action to	1
	Electronic	program	smelter and		non-critical	Comfort	aluminum	extrusion	address	reposition	1
	Solutions Honduran &	1	further reduced	headcount reduction of	capital spend	refinery by 25%	production over global	1. 1. 1.	economic downturn	Alcoa	}
	Mexican	W.	headcount		Speriu	(550,000	smelting	smelter	downtum		
		11		250	-H	10 1	21 J	share	H		1
	through		addition to	H	H		1		П		1
	headcount		160 in June		H	H	H	H	11		1
	reduction of			H	H	H	11	H	I		1
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_/			W.				£ i			//	1
		- 1	$\parallel$							1 1	-
	headcount			33 7		mt)	system	share			



**Initiatives** 

Total Financial

**Impact** 

# Managing for Value Creation - Repositioning Alcoa

### **Expanded Action Plans**

# Procurement Efficiencies

- Leverage market environment
- Joint business / procurement effort
- >\$2,000M cost savings by 2010

## Overhead Rationalizations

#### Phase I:

- 20% Reduction Phase II:
- Zero Based Budgeting
- Match to footprint
- \$400M cost savings by 2010

#### **Capex Reductions**

- Completing existing growth capex in 2009
- Reducing to maintenance levels in 2010
- \$850M of capex in 2010

#### Working Capital Initiatives

- Metrics to maintain and control at the business unit level
- Improvement levers for Inventory, A/R and A/P
- \$800M cash improvement in 2009

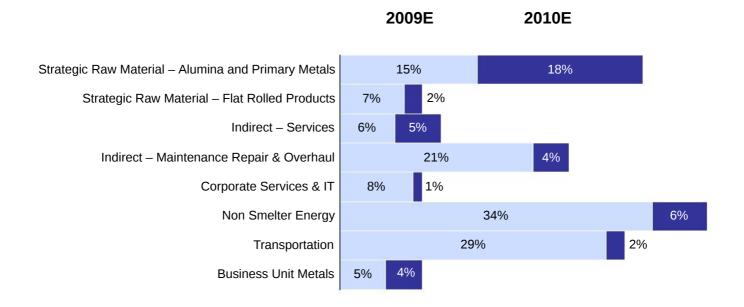
#### **BENEFITS**

- Improved cash generation
- Lower, more competitive cost structure
- Increased operating leverage



# Over \$2 billion of Procurement Savings

## Reduction Targets by Spend Category





# Procurement Success in Key Inputs

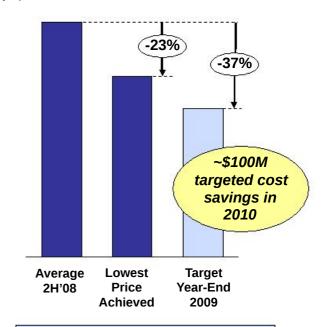
## **Alcoa Global Coke Price**

# Average Lowest Target 2H'08 Price Year-End Achieved 2009

~13% of smelting costs

## **Alcoa Global Caustic Price**

(\$ / dry mt)

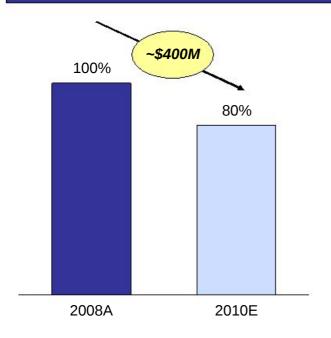


~10% of refining costs



# \$400M of Savings in Overhead Rationalizations

## **Streamlined Footprint**



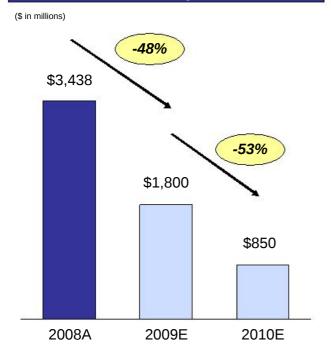
- Headcount reductions
- Consolidation of workflow
- Benefit reductions
- Renegotiation of 3<sup>rd</sup> party contracts
- Reduction in travel
- Elimination of consulting

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# 2010 Capital Expenditures of \$850M

## **Total Capex**



(1) 600 kmtpa at Pinjarra and 1,100 kmt at São Luís (2) 63 kmtpa at São Luís and 344 kmt at Fjarðaál

## **Key Opportunities**

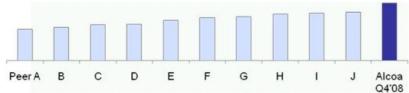
- Completion of growth initiatives enables capex reductions
  - Juruti bauxite mine
  - São Luís refining
- Investments in 1<sup>st</sup> quartile facilities from 2004-2009 better position Alcoa for the upturn
  - Juruti bauxite mine
  - 1,700 kmt additional refining capacity<sup>(1)</sup>
  - 407 kmt additional smelting capacity<sup>(2)</sup>
  - China, Russia, Engineered Products& Solutions



# Working Capital Reduction of \$800M

## **Targeting Reduction Through Benchmarking**

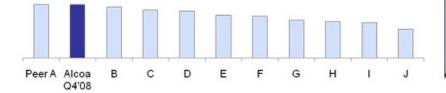
## **Inventory (Days)**



#### **Accounts Receivable (Days)**

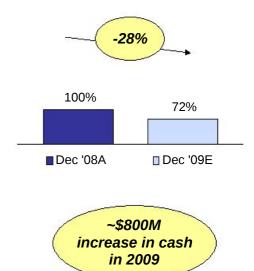


#### **Accounts Payable (Days)**



## **Days Reduction**

#### **Total working capital (Days)**





# Operational Initiatives Strengthen Core Businesses

# Alumina and Primary Metals

- Improving global cost positions
- Negotiating power contracts
- Headcount reductions
- Lowering raw material costs

# Flat Rolled Products

- Leading franchises in challenged end-markets
- Poised to leverage market positions
- Rationalization of capacity

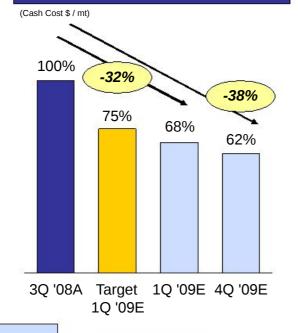
# Engineered Products and Solutions

- World-class technologies with leading market positions
- Significant incremental value creation opportunities
- Portfolio optimization



# Improving Global Cost Positions

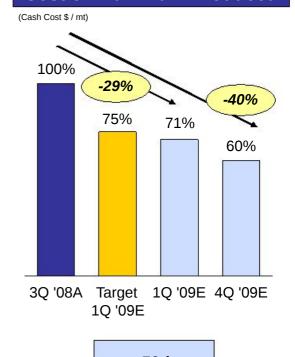
## **Cost of Alumina Produced**



Current global cost curve position (percentile)

~30th

## **Cost of Aluminum Produced**



~50th

# Historically Consistent Refining EBITDA / MT Margins

## Refining EBITDA / MT

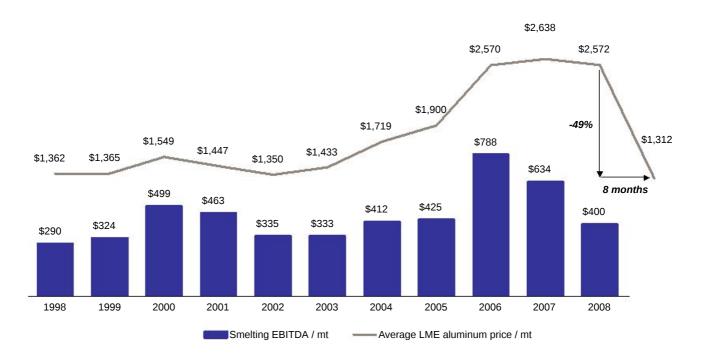


Note: Refining EBITDA is the sum of after-tax operating income, income taxes and depreciation, depletion and amortization less equity income for Alumina. Please refer to reconciliation in appendix



# Historically Consistent Smelting EBITDA / MT Margins

## Smelting EBITDA / MT



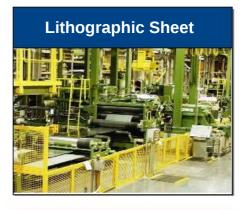
Note: Smelting EBITDA is the sum of after-tax operating income, income taxes and depreciation, depletion and amortization less equity income for Primary Metals. Please refer to reconciliation in appendix



# Rolled Products: Strength in Attractive Mid-Stream Sectors







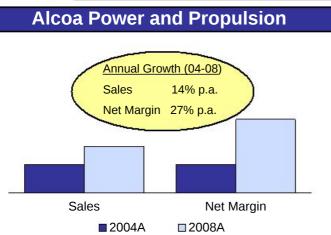




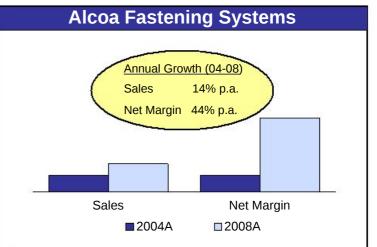




## Engineered Products and Solutions Poised for Further ALCOA Value Creation



- #1 in Turbine Airfoils for Aerospace
- #1 in Airfoils for Industrial Gas Turbines
- #1 producer of Aluminum Structural Forgings
- #1 producer in Aluminum Truck Wheels



- #1 in Aerospace Fastening Systems
- Successful acquisition integration
- Broadest range of patented & proprietary products
- Share gain through superior products, customer engagement and regional expansion
- Continuous operational productivity improvement



# Long Term Outlook Remains Positive

#### **Aluminum Outlook**



#### Mega Trends (1)

#### **Demographics**

Global population

- 2006: 6.6 billion
- 2025: 7.9 billion
- 2050: 9.1 billion

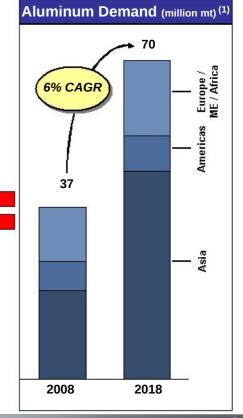
#### Urbanization

Population living in cities

- 2006: > 50%
- 2030: > 60%

#### **Environment**

- Total energy consumption to increase by 54% until 2025 – >60% from developing countries
- Person Transport rates +40% by 2030
- · Greenhouse gas regulation



(1) Source: Alcoa analysis

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# Financial Plan Enhances Flexibility

# Strengthens Balance Sheet and Positions Alcoa to Capitalize on Strategic Opportunities

- Capital markets transactions
  - > 150 million shares of common equity (\$860 million at 3/13/09 closing price)
  - > \$250 million convertible notes
- Quarterly dividend cut to \$0.03 per share conserves over \$400 million of cash annually
- Shining Prospect joint venture unwind to generate over \$1 billion in net proceeds

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# Pro Forma Balance Sheet / Liquidity Overview

## **Capitalization Summary**

	12/31/2008 <sup>(1)</sup>	Pro Forma 12/31/2008 <sup>(2)</sup>
Short-term debt	\$2,013	\$650
Long-term debt	8,565	8,565
Convertible debt	_	250
Total debt	\$10,578	\$9,465
Minority interest	\$2,597	\$2,597
Shareholders' equity	11,735	12,564
Total capitalization	\$24,910	\$24,626
Debt to capitalization	42.5%	38.4%

## **Liquidity Snapshot**

- Up to \$5.2 billion of liquidity
  - > \$1.9 billion 364-day facility
  - > \$3.3 billion 5-year facility
- Manageable near-term debt maturities
  - > \$56 million maturing in 2009
  - > \$511 million maturing in 2010

<sup>(1)</sup> Per Alcoa 10-K for the period ended December 31, 2008

<sup>(2)</sup> Pro forma for the financing plan, including \$855 million of remaining net proceeds from the unwind of the Shining Prospect JV and additional debt incurred of \$565 million as of March 13, 2009



# Cash Flow and Balance Sheet Impacts Reposition Alcoa

## **Operational**

- Procurement Efficiencies
  - > >\$2,000M cost savings by 2010
- Overhead Rationalizations
  - \$400M cost savings by 2010
- Capex Reductions
  - > \$850M annual capex post 2009
- Working Capital Initiatives
  - > \$800M improvement in cash in 2009

#### **Financial**

- Equity and Equity-Linked Financings
  - > >\$1,100M gross proceeds
- Dividend Reduction
  - >\$400M annual cash savings
- Asset Dispositions
  - > \$1,100M net proceeds



## **Highlights**

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# Reconciliation of Refining EBITDA / MT

(\$ in millions)

Alumina	1998	<u>1999</u>	<u>2000</u>	<u>2001</u>	2002	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>
After-tax operating income (ATOI) Add:	\$318	\$307	\$585	\$471	\$315	\$415	\$632	\$682	\$1,050	\$956	\$727
Depreciation, depletion, and amortization	159	161	163	144	139	147	153	172	192	267	268
Equity (income) loss	(1)	_	(3)	(1)	(1)	_	(1)	_	2	(1)	(7)
Income taxes	<u>174</u>	<u>159</u>	279	184	130	<u>161</u>	240	246	428	340	277
EBITDA	<u>\$650</u>	<u>\$627</u>	\$1,024	<u>\$798</u>	\$583	<u>\$723</u>	\$1,024	\$1,100	\$1,672	\$1,562	\$1,265
Production (thousand metric tons) (kmt)	12,938	13,273	13,968	12,527	13,027	13,841	14,343	14,598	15,128	15,084	15,256
EBITDA/Production	\$50	\$47	\$73	\$64	\$45	\$52	\$71	\$75	\$111	\$104	\$83

EBITDA is not a measure of financial performance under GAAP. Accordingly, it should not be considered as a substitute for net earnings (loss), operating earnings (loss), ATOI, cash flow provided by operating activities or other income or cash flow data prepared in accordance with GAAP. However, Alcoa's management believes that EBITDA may provide additional information with respect to the Company's performance or ability to meet its financial obligations. The ratio of EBITDA to production is an additional measure of financial performance. Because EBITDA excludes some, but not all, items that affect net earnings and may vary among companies, the EBITDA presented by Alcoa may not be comparable to similarly titled measures of other companies.



# Reconciliation of Smelting EBITDA / MT

(\$ in millions)

Primary Metals	<u>1998</u>	<u>1999</u>	<u>2000</u>	<u>2001</u>	<u>2002</u>	<u>2003</u>	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>	<u>2008</u>
After-tax operating income (ATOI) Add:	\$372	\$535	\$1,000	\$905	\$650	\$657	\$808	\$822	\$1,760	\$1,445	\$931
Depreciation, depletion, and amortization	176	216	311	327	300	310	326	368	395	410	503
Equity (income) loss	(27)	(42)	(50)	(52)	(44)	(55)	(58)	12	(82)	(57)	(2)
Income taxes	<u>196</u>	<u>214</u>	<u>505</u>	434	266	<u>256</u>	314	307	726	542	<u>172</u>
EBITDA	<u>\$717</u>	\$923	\$1,766	\$1,614	\$1,172	\$1,168	\$1,390	\$1,509	\$2,799	\$2,340	\$1,604
Production (thousand metric tons) (kmt)	2,471	2,851	3,539	3,488	3,500	3,508	3,376	3,554	3,552	3,693	4,007
EBITDA/Production	\$290	\$324	\$499	\$463	\$335	\$333	\$412	\$425	\$788	\$634	\$400

EBITDA is not a measure of financial performance under GAAP. Accordingly, it should not be considered as a substitute for net earnings (loss), operating earnings (loss), ATOI, cash flow provided by operating activities or other income or cash flow data prepared in accordance with GAAP. However, Alcoa's management believes that EBITDA may provide additional information with respect to the Company's performance or ability to meet its financial obligations. The ratio of EBITDA to production is an additional measure of financial performance. Because EBITDA excludes some, but not all, items that affect net earnings and may vary among companies, the EBITDA presented by Alcoa may not be comparable to similarly titled measures of other companies.