### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 10, 2008 (April 7, 2008)

### ALCOA INC.

(Exact name of Registrant as specified in its charter)

Pennsylvania (State or Other Jurisdiction of Incorporation) 1-3610 (Commission File Number) 25-0317820 (I.R.S. Employer Identification Number)

10022-4608 (Zip Code)

390 Park Avenue, New York, New York (Address of Principal Executive Offices)

> Office of Investor Relations 212-836-2674 Office of the Secretary 212-836-2732 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following provisions:

I Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

<sup>1</sup> Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On April 7, 2008, Alcoa Inc. held its first quarter 2008 earnings conference call, broadcast live by webcast. A transcript of the call and a copy of the slides presented during the call are attached hereto as Exhibits 99.1 and 99.2, respectively, and are hereby incorporated by reference.

#### \* \* \* \* \*

The information in this Current Report on Form 8-K, including Exhibits 99.1 and 99.2, is being furnished in accordance with the provisions of General Instruction B.2 of Form 8-K.

#### **Forward-Looking Statements**

Certain statements in this report relate to future events and expectations, and as such constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements also include those containing such words as "anticipates," "believes," "estimates," "expects," "targets," "should," "will," "will likely result," "forecast," "outlook," "projects" or similar expressions. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause actual results, performance or achievements of Alcoa to be different from those expressed or implied in the forward-looking statements. Alcoa disclaims any intention or obligation, other than as required by law, to update or revise any forward-looking statements. Important factors that could cause actual results to differ materially from those in the forward-looking statements include: (a) material adverse changes in economic or aluminum industry conditions generally, including global supply and demand conditions and fluctuations in London Metal Exchange-based prices for primary aluminum and other products; (b) material adverse changes in the markets served by Alcoa, including the transportation, building and construction, distribution, packaging, industrial gas turbine and other markets; (c) Alcoa's inability to mitigate impacts from unfavorable currency fluctuations or form increased energy, transportation and raw materials costs or other cost inflation; (d) Alcoa's inability to achieve the level of cash generation, return on capital improvement, cost savings, or earnings or revenue growth anticipated by management; (e) Alcoa's inability to complete its growth projects and integration of acquired facilities as planned and by targeted completion dates; (f) unfavorable changes in laws, governmental regulations or policies, foreign currency exchange rates or competitive factors in the countries in which Alcoa operates; (g) significant legal proceedings or investigations adverse

#### Item 9.01. Financial Statements and Exhibits.

#### (d) Exhibits.

The following are furnished as exhibits to this report:

- 99.1 Transcript of Alcoa Inc. first quarter 2008 earnings call.
- 99.2 Slides presented during Alcoa Inc. first quarter 2008 earnings call.

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### ALCOA INC.

By: <u>/s/ Lawrence R. Purtell</u> Lawrence R. Purtell Executive Vice President and General Counsel

Dated: April 10, 2008

Exhibit No.	Description
99.1	Transcript of Alcoa Inc. first quarter 2008 earnings call.
99.2	Slides presented during Alcoa Inc. first quarter 2008 earnings call.

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#### **Conference Call Transcript**

#### AA - Q1 2008 ALCOA Inc Earnings Conference Call

Event Date/Time: Apr. 07. 2008 / 5:00PM ET

 
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#### CORPORATE PARTICIPANTS

**Greg Aschman** ALCOA Inc - Director, IR **Chuck McLane** 

ALCOA Inc - EVP, CFO Alain Belda

ALCOA Inc - Chairman, CEO

Klaus Kleinfeld ALCOA Inc - President, COO

#### CONFERENCE CALL PARTICIPANTS

John Hill Citigroup - Analyst Michael Gambardella JPMorgan Chase & Co. - Analyst Lloyd O'Carroll Davenport - Analyst Stephanie Leeshaw Lehman Brothers - Analyst **Charles Bradford** 

PRESENTATION

Bradford Research - Analyst

#### Operator

Good day, ladies and gentlemen, and welcome to the first quarter 2008 Alcoa earnings call. My name is Melanie, and I will be your coordinator today. At this time, all participants are on a muted line. We will conduct a question-and-answer session at the end of this conference, at which time we ask that all questions be limited to one per caller. (OPERATOR INSTRUCTIONS) As a reminder, this call is being recorded.

I would now like to turn the call over to Mr. Greg Aschman, Director of Investor Relations.

#### Greg Aschman - ALCOA Inc - Director, IR

Thanks Melanie. Good evening, everyone. Thank you for attending Alcoa's first quarter 2008 analyst conference. At today's conference, Chuck McLane, Executive Vice President and Chief Financial Officer, will review the first quarter financial results, as well as current market conditions. Alain Belda, Chairman and CEO, will make a few comments and introduce our final speaker, Klaus Kleinfeld, President and Chief Operating Officer, who will provide a review of the industry and Alcoa's strategic priorities.

Before I turn it over to Chuck, I would like to remind you that in discussing the Company's performance today, we have included some forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements relate to future events and expectations, and involve known and unknown risks and uncertainties. Alcoa's actual results or actions may differ materially from those projected in the forward-looking statements.

For a summary of the specific risk factors that could cause results to differ materially from those expressed in the forward-looking statements, please refer to Alcoa's Form 10-K for the year ended December 31st, 2007, filed with the Securities and Exchange Commission.

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In our discussion today we have also included some non-GAAP financial measures. You can find our presentation of the most directly comparable GAAP financial measures calculated in accordance with Generally Accepted Accounting Principles and our related reconciliation on our website at www.alcoa.com under the "Invest" section.

At this point, let me turn it over to Chuck.

#### Chuck McLane - ALCOA Inc - EVP, CFO

Thanks, Greg. Okay. Before I dive into the quarterly results, a quick summary of the market conditions and other drivers of profitability are in order. First and most importantly, the global aluminum market fundamentals continue to be strong, and are supporting higher prices. Several North American and European end markets are weak or weakening, and the deterioration of the U.S. dollar and higher energy costs are a significant drag on margins.

Our new Iceland smelter is nearing completion of its start-up, and our Pinjarra Refinery is running at target production rates. Russia is showing productivity improvements, and our Engineered Products and Solutions segment set revenue and profitability records in the quarter. With that as a back drop, let's review the financial results.

Earnings for the quarter were \$303 million, or \$0.37 per share, \$361 million, or \$0.44 per share excluding the effect from the Packaging and Consumer sale. As expected, once we completed the majority of the Packaging divestiture, an adjustment was made to firm-up the financial impact of the transaction. We recorded a loss of \$58 million, or \$0.07 per share, most of which stems from an increase to the book value, and additional tax adjustments.

Also affecting the results is a \$68 million, or \$0.08 per share, negative sequential impact, associated with the decline in the U.S. dollar against our other major currencies. \$48 million of this impact, or \$0.06 per share, is related to currency translation, which is non-cash in nature. While the dollar weakness had a negative impact, it is important to note that a significant portion of our operations are in the U.S., putting us in a favorable position to most of our competition on that front.

We continued to operate within our target debt-to-cap range at 31.5%, and our return on capital remains at double digits, even with the growth capital included. So let's take a look at the income statement. The completion of the Packaging divestiture makes a comparison between the two periods difficult.

So let me comment on the sequential impact, excluding the Packaging segment. Revenue increased \$400 million, or 6%. Cost of goods sold and SG&A as a percent of sales were down 400 and 60 basis points respectively, and segment ATOI increased 42%, with Engineered Products and Solutions having a record quarter. The financial adjustment for Packaging can be found under both the restructuring and the effective tax rate lines. The operating effective tax rate for the quarter, excluding the adjustment, would stand at approximately 29%.

Turning next to our sequential bridge, price mix, volume and productivity, more than offset increases to cost and energy, and also negated the unfavorable currency impact. This was outstanding performance, particularly considering the raw material and energy increases affecting the entire industry. Higher LME price improved results by \$103 million, and the loss of income for Packaging reduced results by 45 million.

Let me take a minute and elaborate on currency. We provide a currency impact to bridge profitability from one period to the next. As you are aware, the U.S. dollar has continued to deteriorate against most of the major currencies in regions where we have operations. A portion of the currency is related to the actual economic impact.

For example, costs are incurred in a local currency while revenue is in U.S. dollars. The other portion of the currency impact relates to currency translation, which is the impact of translating balance sheet items back to the functional currency. These costs are non-cash in nature, and fluctuate from period to period. Before I discuss the segments, let me first explain the realignment that has occurred.

Our portfolio has changed significantly with the recent divestitures of Packaging and auto castings, along with the JV for our soft alloy extrusions. Therefore we have altered the number of reporting segments. The major changes are the elimination of the Extruded and End Products segment, and moving businesses into the appropriately managed segment.

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The major elements of this reclassification are the movement of the building and construction business to the Engineered Products and Solutions segment, and the movement of the hard alloy extrusion business to the Flat-Rolled Products segment. We have restated all prior periods to conform to this revised structure, and we have provided a reconciliation in the Appendix for your convenience.

Now let's move through the segment reviews starting with Alumina. ATOI and the Alumina segment decreased 36 million sequentially. Third party shipments were 2% lower, while production was up marginally from the fourth quarter. As we discussed previously, the best guide for pricing in this segment is LME pricing on a two month lag. Realized pricing was slightly lower, matching this benchmark

The strengthening Australian dollar and the Brazilian real reduced profitability by 14 million, and higher energy costs of \$12 million were evenly split between natural gas and fuel oil. As we move to the next quarter, we anticipate a positive impact from higher pricing, with continued cost pressures and currency risk.

Moving to the Primary segment, primary production increased 4% in the quarter, driven essentially by the start-up of Iceland. By the end of the quarter, Iceland was running at 90% of capacity, and is expected to reach 100% during the second quarter. ATOI in the segment benefited from higher than anticipated realized pricing, as we were able to price more product in a tighter window, and not the standard 30-day lag.

The higher prices were partially offset by the weaker U.S. dollar, and higher carbon prices. As we look ahead, March LME prices have provided a strong start to the second quarter. We anticipate continued pressure from energy and material costs, and continuing improved production levels and efficiencies at Iceland.

Moving to the Flat-Rolled Products segment, sequentially this segment showed marked improvement, yet is down on a year-over-year basis. Weak market conditions within Automotive, Commercial Transportation and Distribution have persisted from the fourth quarter. In addition, higher alloying material costs, particularly magnesium and manganese have hurt results.

Productivity improvement within Russia and Australia and improved pricing were the primary drivers for the sequential improvement. Looking ahead to the second quarter, we would expect the North American Automotive and general industrial markets to continue at their depressed levels with a seasonal increase in can sheet. We also expect improved results in Russia. Europe should see a seasonal improvement in the second quarter, even though the building and construction markets are declining across much of the region.

Now let's move to the Engineered Products and Solutions segment. EPS demonstrated outstanding results for the quarter. Record revenues, record margins, record earnings, and record returns marked this quarter's performance. This segment more than offset softness in the North American Automotive and Commercial Transportation markets by strength in Aerospace and Industrial Gas Turbines, and share gain across all markets, all of which led to a record revenue of \$1.8 billion for the quarter. Additionally, productivity improvements in the Aerospace and Forgings business, coupled with continued progress in the Automotive turnaround, enabled the record ATOI performance at 138 million.

Looking forward to the second quarter, we anticipate continued strength in the Aerospace and IGT markets, as well as a seasonal increase in building and construction. This will be partially offset by the continued softness in the North American Automotive and Commercial Transportation markets. Now that we have covered the segments, let's move on to the cash flow statement.

Cash from operations was reduced as cash was utilized to increase working capital. As prices increased, working capital will increase proportionately. In addition, days of working capital usually increase in the first quarter, as inventories are built for the seasonally higher second quarter. Our days working capital was higher than the fourth quarter, yet they were actually down almost five days versus the first quarter of 2007. We completed a major portion of the Packaging divestiture at the end of February, which generated proceeds of \$2.5 billion, with another \$200 million expected in the second guarter.

We repurchased 14 million shares in the first quarter, at an average price of \$30.79. That now brings our share repurchase program up to 9.2% against our Board-authorized level of 25%. Growth capital represented 60% of the capital expenditures in the period, and over 70% of the gross spend is captured in two projects, Sao Luis refinery expansion, and Juruti bauxite mine.

We acquired Republic and Van Petty, two fastener acquisitions which will provide profitable growth and immediate cash flow. As you know, we also participated in a strategic investment with our Chinese partners, Chinalco. We continue to manage our capital structure in a manner to provide organic and acquisitive growth, and to obviously enhance shareholder value in the process.

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I would now like to review the current industry market conditions. We now anticipate global primary aluminum consumption to increase 8.5%, or over 3 million metric tons in 2008. This is about 400,000 tons, or 1% lower than our previous guidance. What is striking is how global fundamentals remain strong, despite the flat to lower consumption in most of the mature markets.

In fact, U.S. aluminum shipments by distributors are down 6.7% through February, and based on the outlook for Automotive, Commercial Transportation, and the Building and Construction markets, we now envision a reduction in consumption of 5% for North America. The silver lining in that is that distributor inventories are down 22%, so as the manufacturing sector begins to improve, there will be an immediate need to meet higher demand, and restock the supply chain.

On the growth side, China, India, Vietnam, Thailand and Russia remain strong, and we believe will continue beyond 2008, given the ongoing industrialization and infrastructure projects occurring within these countries.

Let's look at the current inventory levels. While the absolute tonnage of worldwide aluminum inventory has increased recently, the global days of consumption in inventory remain low by historic standards. The slight increase from the end of the year still remains at levels two days under the same period last year.

Turning now to our projections of supply and demand balance for the industry, while we have seen weakness on the consumption side, we have also seen constraints on the supply side. We believe that the net effects of the well-publicized weather and power issues, in places like China and South Africa, will dampen global production by approximately 700,000 tons. That lowers our projected aluminum surplus to less than 100,000 tons, or essentially in balance for the year.

I would now like to take a minute and comment on the end markets. We continue to project that all of our end markets will grow on a global basis in 2008. Although there will be strong regional disparities. That growth comes in the face of a second straight year of decline in North America, and modest growth in Europe. North America is heading for a decline this year of 5%. Remember, that is on top of almost a 10% decline in 2007.

So let's take a quick review by market. The Aerospace market remains strong, with commercial delivery rates expected to be up 13% year-over-year. We expect this current up cycle to last at least through the next several years. While global Automotive production in the quarter was up roughly 3% year-over-year, North American production posted a 7% decline, and the Detroit 3 had an 18% decrease for the first quarter.

Looking ahead, we expect 2008 volume in North America to fall further than originally forecast, to levels not seen in over a decade. However, we continue to take advantage of strengthening auto demand in eastern Europe and Russia, with our wheels and powertrain applications. We project European heavy truck demand to remain fairly robust for the year, up slightly versus 2007, driven by the central and eastern European economic expansion.

North American heavy truck and trailer markets are down approximately 30% from the first quarter of '07. Economic fundamentals do not suggest a strong demand recovery in North America until the end of this year.

We will mitigate a portion of the North American decline through the growing market penetration of aluminum truck wheels, and increased sales of higher value add products, such as Dura-Bright and new fastener products. Although the commercial building and construction market remains strong on a global basis, North America will feel the impact of tighter credit conditions on commercial buildings, and is expected to contract by 3% for the year.

Finally, industrial gas turbine demand continues to strengthen with an expected double-digit growth rate driven by Europe and the Middle East. In addition, turbine utilization is up, thereby increasing demand for spare parts. Stopping where I started, weakened markets in North America and Europe are not significantly affecting the overall strong aluminum fundamentals. That macro strength coupled with our growth projects coming to fruition, our ongoing productivity improvements, and the host of innovative products we have before us, we are clearly optimistic about the future within Alcoa.

I would now like to turn it over to Alain, who will introduce Klaus.

#### Alain Belda - ALCOA Inc - Chairman, CEO

Thanks Chuck. Klaus has been a member of our Board of Directors since 2003, when he was at the time President of Siemens North America. He is now our President and Chief Operating Officer since October. He is a seasoned leader, who sets ambitious profitability and growth targets, and who looks at competition and market-based data to do it. I have asked him to outline for you today what he has seen so far in his tenure as a full-time Alcoan, and outline what he sees as our key strategic priorities moving forward. So with that, it is a pleasure to introduce Klaus.

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#### Klaus Kleinfeld - ALCOA Inc - President, COO

Thank you very much Alain. As Alain just described, I have been on the Alcoa Board since 2003. In that years, as well as in the last six months as being a Chief Operating Officer, I have met a lot of Alcoans, I visited many locations covering basically all the major regions, in all of our groups. I have spoken to many employees, connected with dozens of customers, and I have seen a lot of Best Practices.

I have listened to a lot of customer feedback, and discussed in this regard a lot of the challenges, as well as the opportunities of Alcoa. I must say, what I have seen there is a company that is deeply rooted in values, that has an excellent talent base, great dreams, tremendous opportunities, and I really say from the bottom of my heart, I am excited to be full-time Alcoan, and to join the 97,000 Alcoans around here. Today, I would like to share my view on the industry, as well as on the strategic priorities.

Let's start with where Chuck left it. Chuck has described several factors that are contributing to the current industry growth, and the tightness of supply. I think one has to see that in the larger perspective. As we all are in a world that is currently changing substantially, and there are probably very few industries like ours, where you can see the impact of these trends in a more pronounced way. These changes that are described here on that chart are lasting, and I would basically attribute them to three factors which I would call the megatrends.

Number one, globalization, urbanization, and changing demographics. These megatrends fuel massive change, like the increase of the demand for natural resources, and obviously driving up prices for those goods. They also create numerous opportunities for Alcoa as aluminum, the metal has wonderful characteristics, lightweight, recyclable, and conductivity, and Alcoa has pretty good market leading capabilities.

Let me give you two specific examples that show the consequences of the megatrend. Let's start first with the globalization. Globalization comes along with and requires increased mobility, and as one consequence that leads to a stronger Aerospace demand. We are very well-positioned in the Aerospace market, we have a lot of things to offer here. We have a leading edge product portfolio, with structural components, fasteners, engine components. We have extremely good customer relationships, and we have a global supply base.

The second example, we are seeing urbanization currently, more and more people are living in cities. It was last year when for the first time on this planet more people lived in cities than outside of cities. This comes along with a need for more physical infrastructure to shelter those people, and to service them. It comes along with more demand for buildings, and construction, and mass transportation.

And again, the metal that is contributing here with the capabilities of being recyclable and lightweight, aluminum, critical for the growth of those markets. Given those trends and we believe that the aluminum consumption is on a solid growth trajectory. We project that demand will grow at about 6% annual over the next decade. This would match the growth rate of the last 10 years. Interestingly, if you just look at the price increases in the last decade, you actually have a higher rate, it is 8% over those years at a compound annual growth rate, which clearly reflects the tightness on the supply/demand side.

The growth, as you can see on this chart, is pretty strongly fueled by Asia, and particularly China, we are anticipating an annual growth rate of 9% in the next decade. And certainly, I would not disagree if you were to say that is probably a rather conservative estimate, as it really reflects only half of the rate experienced in the last 10 years. One thing is also for sure, serving this additional 30 million tons of aluminum demand will not be easy.

It will be extremely important access to reliable power and quality bauxite, those will be the two most critical factors. As we have just seen in the recent events in South Africa and China, these are really critical factors, and they will probably become even more critical. The good news is Alcoa is a company that has growth and innovation in its DNA, basically from the first days, on the date of inception 120 years ago.

Our Company has invented this industry and has constantly reshaped itself, and we will continue to use our creativity, our knowledge, our business sense, to grow the aluminum industry, and even be more successful as a player in it. We have really used the last few years to further strengthen our foundation by executing various growth projects, actively managing our portfolio, as well as applying a disciplined capital management.

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Let's look at our growth projects. We are investing to improve in our already Best-in-Class bauxite and refining assets. In Iceland we have completed our first greenfield smelter in over 20 years, and we now have 90% of the pots in operation. We are investing in self-generation power facilities in North America and Brazil.

We have successfully demonstrated our ability to renegotiate existing power contracts, and I will give you a little bit more color on this later. And we have expanded our global rolling reach and capacity, particularly in Aero sheet and plate, as well as we are expanding into Russia and China, markets that are significantly growing, and last but not least, we just acquired two fastening companies.

As you can see, we have done a lot. The good news is we have a full pipeline of opportunities for further profitable growth. Let me just show you our growth pipeline for the primary business. Each circle that you see here on this slide represents a specific project.

As we all know, not each one of those projects will come to realization, and one thing that I can absolutely assure you, we will continue to exhibit a prudent capital allocation, to ensure that there is a good risk/return combination for our shareholders. The pipeline and that is the good news here, you can see it, is nicely filled, it is a wonderful position to start from.

Often as you can see, we are the partner of choice, and mainly because of our sustainability achievements, and our cutting edge R&D capabilities. This sets us apart from all of our competitors. But not only do we grow. We also constantly reshape and upgrade our portfolio. For example, we have sold Packaging and auto castings. We created a joint venture with Sapa for our soft alloy extrusion business.

In light of this, let's also talk about China. Our partnership with Chinalco was established in the year 2000, when we agreed to participate in the IPO of Chalco. Our investments were realized were very strong out of this for our shareholders, and it helped to establish also a good position for Chinalco as a leading Chinese metals and mining company.

Our joint investment now in RTZ is an important next step in our relationship. We acquired 12% of Rio Tinto's U.K. shares, which is 9% of the total worldwide shares. By the way, this has been the largest offshore investment in Chinese corporate history. It is providing tremendous opportunity to continue our cooperation. This partnership gives both companies options to deliver value to their respective shareholders, as the industry landscape continues to change.

We have ongoing communication with Chairman Xiao and his leadership team to discuss various options for the future. In fact, two weeks ago I was in Beijing doing exactly that. I am confident that this investment will reap long-term value for our shareholders. While we invested in future growth, we have also been able to display disciplined capital management. Over the past years, we executed a debt restructuring program which doubled the average maturity, at roughly the same cost. We have increased the dividends by 13% at the beginning of 2007.

We maintained our target 30 to 35% debt-to-capital ratio during a period of peak CapEx spend, and we repurchased approximately 9% of our common stock. In summary, I believe that these are all great achievements. They have placed ourselves in a good position to capitalize on the industry fundamentals and growth perspective.

So let's now move gears, and talk a little bit about the current priorities going into the future. Now, let me give you a little bit of how we want to continue to create value for our shareholders. We are driving three strategic priorities. Profitable growth in every business, disciplined execution in getting from ideas to cash, and the Alcoa advantage as a value generator. Let me take some time to review each one of those, and guide you through those titles, so that you get a better feel of what we mean with those headlines

Let's start with profitable growth. We are committed to aim for generating growth and returns that are among the top performers of our industry. To do that, I am working with each business to develop a three-year perspective, with well quantified priority levers and personal accountability.

Let me give you a little bit of a high level taste of what we are talking about in each of the three segments. Let's start with global primary products. We have a solid foundation built on a couple of things, world class position in quality bauxite and refining capabilities. Long-term energy agreements that secure competitive power supply, and a balanced growth platform between brownfield and greenfield opportunities.

Our major priorities are clear and outlined here. I won't go through all of them. I would be happy to answer questions on the Q&A later. Let's just go and deep dive in one or two of each one of them. Let's start with the strategic lever repowering of our existing smelters. Taking a look at our success in this area over the last few months.

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Most of you were probably on the call on the last call, and Alain showed in this slide, and he spoke about it in January and highlighted our intention to secure competitive power contracts, and on this chart, the contract extensions that we expected to complete in 2008, are the ones that are reflected here by the light blue area.

So let's see how we are comparing to this. Let's fast forward to today and that is how it looks today. As you can see, much of the anticipated volumes to be secured has already been accomplished.

This is the result from the MOU we announced in February, with the Province of Quebec, extending our power contract through 2040, and additional power supply to enable an expansion in Baie Comeau, and we are also currently actively working to secure additional power to enable an expansion for our Deschambault smelter. We are confident that we can reach agreements on others this year, which would give us approximately 80% of all current operating capacity on either self-generated or contractual power arrangements through at least

Having reliable power sources is surely one of the most important success factors in our upcoming business. Through this, we are very well-positioned for future growth. So much on the primary business

So let's take a look at the next one, to the Flat-Rolled Products business. Our Flat-Rolled Products business offers unique capabilities to the attractive Aerospace and Industrial markets. The combination of world-class R&D expertise and our global presence, makes us very often the supplier of choice.

We have invested in building the footprint in both China and Russia over the last few years, and expect those businesses to continually improve. One of the most important priorities is to deliver in Russia. So far, the progress has been slower than expected. As equipment installations are nearing completion and domestic markets continue to grow, particularly the can sheet market, we remain confident that we are reaching a turning point. Global customers are investing in facilities in Russia, and the rate of growth is significant so that is a clear indication that we are moving jointly in the right direction.

Last but not least, let's talk about Engineered Products and Solutions. It sets another record for revenue and earnings this quarter. The future is bright here due to a couple of factors. Leadership position and attractive growth markets, a steady pipeline of new products, and a solid culture of continuous productivity improvement. Furthermore we are very wellpositioned to increase our share in the defense market.

Our ability to create integrated customer solutions combined with our technical expertise sets us apart. Lastly, in March we concluded two acquisitions to add to our fastening systems business. Alcoa Fastening Systems has certainly earned the right to grow and attract investments. As you can see on this chart, it gives you a quick snapshot of the success that we have displayed using all levers, growth, share gain, productivity enhancement, and so on. And the results are clearly good indications, they have earned the right to grow, and to profitably grow.

With this, let's move on to the second strategic priority, which we call disciplined execution. The industry prospects are good, so it is really on us to make things happen. To take full advantage of the opportunities, we need to execute our plans, and move them safely and quickly from idea to cash, as only cash creates real shareholder value. We have several proven processes that support our execution capabilities, such as the Alcoa Business System.

We are currently putting several additional mechanisms in place, to enhance performance and accountability. I have personally witnessed the capabilities of these enhanced tools to provide significant results. I am confident that these will yield results to Alcoa. Actually, if you look a little bit deeper at the numbers this quarter, you can see that our operational performance measured by the ATOI improved by 42%. Three of the segments showed substantially higher profitability compared to last quarter.

So let's go to the third strategic priority, the Alcoa advantage. It is present in each of our businesses, and let me expand on that point. I really look here at five areas of advantage. Talent. We are a global and diverse company. Collectively, we are much better able to attract and grow talent than any of our business could ever do alone.

Customer intimacy. We are collectively better able to serve our customers in many ways. Our product portfolio, our geographic reach allows us to offer full product solutions. Our customers know that we can and will support them when they expand globally. And we are able to combine products from several different businesses, and provide one face to our customers, buying several different products, and catering to them with one voice.

Technology. Our technologic capabilities are unmatched. We know light metals and material combinations better than any other company. This sets us apart and we capitalize on this in many ways.

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#### FINAL TRANSCRIPT

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#### Apr. 07. 2008 / 5:00PM ET, AA - Q1 2008 ALCOA Inc Earnings Conference Call

Let me highlight a few real life examples, so that you can better see what the capabilities are, how deep and how broad they are. I am talking about award-winning alloys, which help the Aero industry meet its increasingly stringent requirements for structural efficiency, weight reduction, sustainability, and cost. New applications for surface enhancements, such as the Dura-Bright wheels.

Our design expertise in light metals makes us a desirable partner for the U.S. Defense program, and we are penetrating aluminum into new sizable growth markets, such as Consumer Electronics, or Oil & Gas exploration.

Let me finish up on the final two aspects of the Alcoa advantage. Purchasing. With common commodities and a global reach, we are able to not only leverage but be ahead of industry trends in terms of costs.

Finally, the operating system. These are common systems such as the Alcoa Business System, or our environment health and safety standards that are well-understood and implemented, and that bring significant value. We are now adding elements of a rigorous performance management process to this, that perfectly match with the existing elements. So much on our three strategic priorities, success in each will secure continued success for Alcoa, our shareholders, and employees.

Let me summarize. First, the megatrends are reshaping the global economy. Through this enormous opportunities for Alcoa are created. Second, we are well-positioned to capitalize on those trends. We have a long tradition of continuous innovation, and a first rate portfolio of growth projects. Third, we are now focusing on profitable growth, rigorous execution, and leveraging the Alcoa advantage. We are poised to deliver value to our shareholders.

Thank you, and now I am happy to open up to the question and answer session.

#### QUESTION AND ANSWER

#### Operator

(OPERATOR INSTRUCTIONS) Please stand by for our first question. (OPERATOR INSTRUCTIONS) Our first question comes from the line of John Hill with Citi. Go ahead.

#### John Hill - Citigroup - Analyst

Thank you. And thanks everyone for a great presentation, and a fresh view on some very important subjects. A quick question for Mr. Kleinfeld, who has obviously spent a lot of time digging into the assets, the value, the cultural, et cetera, and understanding that very well.

How do you think, after visiting all these facilities and such, how do you think about the long-term earnings power of the Company in its current configuration, if we were just to take today's energy prices, today's currency complex and the futures curve, which is essentially flat, do you believe that the Company will be able to drive earnings significantly higher, or are we dependent on waiting on merely a higher commodity price?

#### Klaus Kleinfeld - ALCOA Inc - President, COO

Well, thank you very much. I believe as I described in the presentation, I believe that there is a lot of potential inside of the Company, and that is why we are clearly focusing those three elements, profitable growth, as well as rigorous execution and the Alcoa advantage.

Those three things together will actually unleash a lot of the earnings power that is there. You are right, there are a lot of critical factors when you focus on each one of the business, but we have got to be super careful, on just focusing on one of the businesses, mainly primary. Primary as I described, the two most critical factors is quality bauxite supply, we are just in the process of opening Juruti, our footprint in the aluminum market is unmatched. So I think that we are in a very favorable position.

On the smelting side, when you go into the power side, which is the most critical in my view, the most critical fundamentals on the smelting side, I mean, I just showed you the two slides. I mean I think if you look back probably three, four years and I remember discussions around the Board, I mean there were a lot of people out there thinking, hey, how difficult will it be for Alcoa to renew the power contracts, and I think what you are seeing here, I mean, we stand by our commitment, and we are able to pull this off, and do it on a very, very competitive base.

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On the brownfield side, which is always a good thing. Now when you go to greenfield, I mean, what we are currently doing in Iceland, this is also, not only today, but also looking further down the road with the hydropower supply, this is very, very forward-looking, and a very, very positive, positive development. And as I showed you in the slide for the growth opportunities, there are more growth opportunities there than we can ever digest, and that we ever want to digest. So I am not concerned on that side.

If I go to the very downstream and just do a deep dive there in the same manner, I mean, look at the very, very hot industrial gas turbine market. That is currently compensating for some of the other weaknesses, and frankly, the issue there is we don't have enough capacity. I mean, everybody is sold out. I mean we will be happy to be able to produce more.

So it is more on us, to make sure that we can ramp up our capacity, that we can perform better on the innovation side, with single crystal and other capabilities that we have there. I am seeing a very positive future. We could go on and on and on. In the aspect of time, I think we want to allow some other questions. I think you can clearly see from what I am saying, that I see a lot of earnings power going forward.

#### John Hill - Citigroup - Analyst

Very good. Thank you for that detailed explanation.

#### Operator

Our next question comes from the line of Michael Gambardella with JPMorgan. Go ahead.

#### Michael Gambardella - JPMorgan Chase & Co. - Analyst

Yes. Good afternoon. Another question for Mr. Kleinfeld. Since you have been on the Board for almost five years now, you have had a say in some of the strategic issues of the Company, but since you have taken the role of President, Chief Operating Officer, you have gotten into a lot of the segments in a nitty-gritty way. If you were the CEO of the company, what would be the one thing that you would change in the way the company is run today, to try to maximize value for the shareholder?

#### Klaus Kleinfeld - ALCOA Inc - President, COO

Right, Michael, the good news is, I mean we have a team here that is really working together as a very, very close team, and frankly, I mean, I would most likely not have come on-board if that wouldn't have been the case.

So I feel a good bit of responsibility of what we are currently doing, and frankly, the one thing is actually the three priorities that we are just setting. That is what we are rolling out, and what we are getting into all of our operations. It is all about profitable growth, getting the profitable growth out of all of our business with this. Independent of how portfolio decisions at one day in time will be done, because as we have seen in the past, active portfolio management has been a tool that we have used. It will continue to be a tool, but basically seeing both sides.

Divesting, joint venturing, and buying companies, all of that in light of where can we profitably grow, how can we utilize on our internal capabilities, organic growth is always the best, and if we can get some external growth, we will not shy away from that, as the fastener acquisitions have just shown. At the same time, we can bring something to the table with the advantages that a company like Alcoa has, and they are huge. We probably haven't shown that to you guys and ladies out there enough with our performance.

But we will be able to do that, and we are committed to that, actually it is not that difficult to show those capabilities, and all of that has to be embedded in a very disciplined fashion of getting from idea to cash, as I always say, and I mean, basically capitalizing on all of the ideas that our 97,000 Alcoans have. And making sure that those ideas are immediately brought into implementation, and are carried through the Best Practices, that they are carried through to our smelters, to our refineries, to our mines, and the same thing to our factories, than on the midstream as well as on the downstream side. That is what we are doing, and that is what I am fully committed, and I fully believe is the right strategy.

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And ultimately, what do you hope to achieve with your investment with Chinalco, and the Rio Tinto shares?

#### Klaus Kleinfeld - ALCOA Inc - President, COO

Michael, that is a good question, and I am pretty sure that some others that are on the phone also have that on their minds. So I don't know, Alain, do you want to comment on that?

#### Alain Belda - ALCOA Inc - Chairman, CEO

You have answered when you said what you were going to do with Chinalco. I think that covered the ground.

#### Operator

Our next question comes from the line of Lloyd O'Carroll with Davenport. Go ahead.

#### Lloyd O'Carroll - Davenport - Analyst

Good afternoon. Looking at the quarter, in North American can sheet you have I believe a price cap with one contract, which may be two customers, in a conventional sense. With an ingot price, \$1.30, \$1.35, it is a larger drag on earnings than ingot at \$1.10, given a cap on an unhedged basis. So the question is, was there an impact on the quarter from that contract, and/or was it covered by hedging?

#### Chuck McLane - ALCOA Inc - EVP, CFO

It was an impact on the quarter, as it has been every quarter that we've had those caps in place, if you looked at the opportunity if those caps didn't exist. It is only one contract remaining, and it represents about 5%, it is down to a level of about 5% of our total aluminum shipments, and that runs out at the end of '09.

#### Lloyd O'Carroll - Davenport - Analyst

Okay. Thank you.

#### Operator

(OPERATOR INSTRUCTIONS) Our next question comes from the line of Harry Mateer with Lehman Brothers.

#### Stephanie Leeshaw - Lehman Brothers - Analyst

This is Stephanie Leeshaw in for Harry. I had a quick question on capital expenditures, are you guys expecting them to trend lower from 2008, or pretty much run at a flat rate from 1Q '08?

#### Chuck McLane - ALCOA Inc - EVP, CFO

We had given some guidance earlier that said that it would be around the \$3 billion level heading into this year.

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#### Stephanie Leeshaw - Lehman Brothers - Analyst

Okay.

#### Chuck McLane - ALCOA Inc - EVP, CFO

And that is pretty much the stance that we are on right now, and you know, we are pretty close to that level looking through the first quarter here. So we don't have any reason, we've got two major projects going on right now as I articulated about, the percent that it represented of our projects this year, that Sao Luis expansion and Juruti, so I would expect it to be at at least these levels through the rest of this year.

#### Stephanie Leeshaw - Lehman Brothers - Analyst

So given that CapEx is down slightly from 2007 levels, do you think that you are going to be doing additional share buybacks?

#### Chuck McLane - ALCOA Inc - EVP, CFO

What we will do as we continue to manage our capital structure, looking at all of our alternatives, whether it is acquisitive growth, or organic growth through projects, or share repurchase, and the like. So we have got an authorized level of 25%, and we continue to measure how much we are going to do to that on a quarter by quarter basis.

#### Stephanie Leeshaw - Lehman Brothers - Analyst

Great. Thank you.

#### Operator

Our next question comes from the line of Charles Bradford with Bradford Research. Go ahead.

#### Charles Bradford - Bradford Research - Analyst

Good afternoon. Could you talk more about the outages in China? I had heard originally that the weather problems and some power problems, caused something like 10 plants to be closed, and that some are now in the process of coming back, but what are you hearing?

#### Chuck McLane - ALCOA Inc - EVP, CFO

Well, the information that we have it was a little more than 10 plants, and they were going to be down varying degrees, some that the pots weren't frozen up, and it wouldn't take as much effort, but the word is now that they're doing, they are making every effort to get those pots on line as quick as possible, and our view was that it's probably, if you looked at the scenario, it is going to cost about a constraint of about 550,000 tons, if we had to take a guess at it right now, because they are in the process of coming back, and probably will over the next few months.

#### Charles Bradford - Bradford Research - Analyst

Thank you.

#### Chuck McLane - ALCOA Inc - EVP, CFO

You are welcome.

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#### Operator

Ladies and gentlemen, that does conclude our question and answer session for today. I would like to turn the call back over to Mr. Greg Aschman for closing remarks. Please proceed, sir.

#### Greg Aschman - ALCOA Inc - Director, IR

Thanks, Melanie, and thank you for your questions and attending Alcoa's first quarter call. This now concludes our first quarter earnings call. Thank you.

#### Operator

Ladies and gentlemen, thank you for your participation in today's conference. That does conclude the presentation. You may disconnect. Have a wonderful day.

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# 1<sup>st</sup> Quarter 2008 Analyst Conference

[Alcoa logo]

April 7, 2008

## **Forward Looking Statements**

[Alcoa logo]

Today's discussion may include "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. Such statements relate to future events and expectations and involve known and unknown risks and uncertainties. Alcoa's actual results or actions may differ materially from those projected in the forward-looking statements. For a summary of the specific risk factors that could cause results to differ materially from those expressed in the forward-looking statements, please refer to Alcoa's Form 10-K for the year ended December 31, 2007 filed with the Securities and Exchange Commission.



Chuck McLane

**Executive Vice President and Chief Financial Officer** 

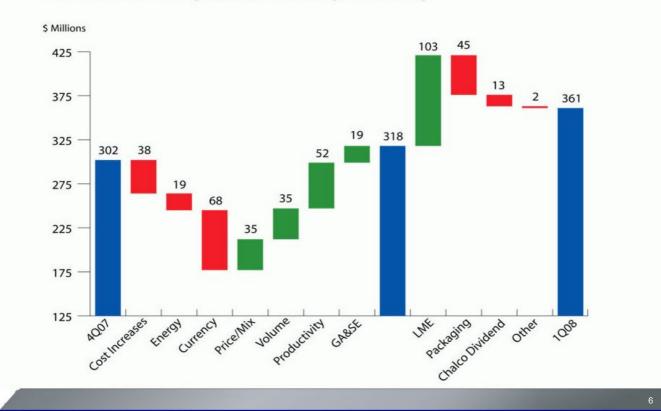
## 1<sup>st</sup> Quarter 2008 Financial Overview

- Income from continuing operations of \$303m or \$0.37 per share - \$361m or \$0.44 per share excluding the impact of restructurings
- Revenues of \$7.4b
- Currency impact of \$68m or \$0.08 per share sequentially, including \$48m, or \$0.06 per share noncash translation
- Segment ATOI increased 42% excluding Packaging
- Debt-to-cap at 31.5%
- Trailing four quarters ROC of 10.7%; 13.5% excluding growth

# 1<sup>st</sup> Quarter 2008 Financial Overview

\$ In Millions	4Q'07	1Q'08	Change
Sales	\$7,387	\$7,375	(\$12)
Cost of Goods Sold	\$6,153	\$5,892	(\$261)
% of Sales	83.3%	79.9%	(3.4 pts)
SG&A	\$383	\$328	(\$55)
% of Sales	5.2%	4.4%	(0.8 pts)
Restructuring and Other Charges	(\$14)	\$38	\$52
Interest Expense	\$81	\$99	\$18
Other (Income)/Expense	(\$78)	\$58	\$136
Effective Tax Rate	-44.8%	35.6%	80.4 pts
Minority Interests	\$64	\$67	\$3
GAAP Net Income	\$632	\$303	(\$329)
Income from Discontinued Operations	\$8	\$0	(\$8)
GAAP Income From Continuing Operations	\$624	\$303	(\$321)

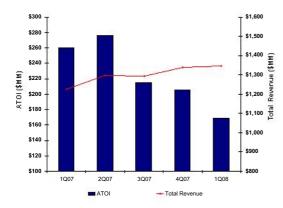
# 4<sup>th</sup> Quarter vs. 1<sup>st</sup> Quarter Comparison



#### Income From Continuing Operations Excluding Restructuring

## Alumina

1 <sup>st</sup> Quarter Highlights					
1Q'07 4Q'07 1Q'08					
Production (kmt)	3,655	3,855	3,870		
3 <sup>rd</sup> Party Shipments (kmt)	1,877	2,030	1,995		
3 <sup>rd</sup> Party Revenue (\$MM)	645	688	680		
ATOI (\$MM)	260	205	169		



### 1<sup>st</sup>Quarter Business Conditions

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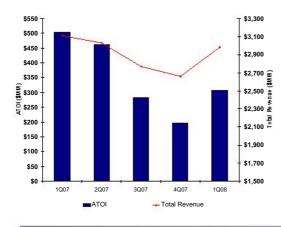
- Flat production sequentially
- Lower LME linked pricing
- Unfavorable currency & energy costs
- Pinjarra at targeted expansion production rate

### 2<sup>nd</sup> Quarter Outlook

- Prices to follow approximate two-month lag
- Production at 1Q levels
- Continued pressure from fuel oil and natural gas prices
- Currency risk

## **Primary Metals**

1 <sup>st</sup> Qua	1 <sup>st</sup> Quarter Highlights				
	1Q'07	4Q'07	1Q'08		
Production (kmt)	899	959	995		
3 <sup>rd</sup> Party Shipments (kmt)	518	624	665		
3 <sup>rd</sup> Party Revenue (\$MM)	1,633	1,597	1,877		
3 <sup>rd</sup> Party Price (\$/MT)	2,902	2,646	2,801		
ATOI (\$MM)	504	196	307		



### 1<sup>st</sup> Quarter Business Conditions

- Higher realized pricing sequentially
- 4% production increase sequentially
- Iceland running at 70% capacity for the quarter; at 90% by quarter-end
- Unfavorable currency impact
- Higher costs for carbon products

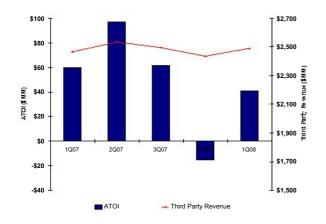
### 2<sup>nd</sup> Quarter Outlook

- Anticipate 3% production increase sequentially
- Improved efficiencies at Iceland
- Currency risk
- Energy & input cost pressures

#### 8

## **Flat-Rolled Products**

1 <sup>st</sup> Quarter Highlights			
	1Q'07	4Q'07	1Q'08
3 <sup>rd</sup> Party Revenue (\$MM)	2,467	2,436	2,492
ATOI (\$MM)	60	(15)	41



### 1<sup>st</sup> Quarter Business Conditions

and the

- Improved Russia results
- Weak automotive demand in North America
- Higher costs for alloying materials & transportation

### 2<sup>nd</sup> Quarter Outlook

- Improved Russia performance
- Seasonal increases in can sheet market
- General industrial climate weak in North America and Europe

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## **Engineered Products and Solutions**

ATOI (\$MM)				
	1Q'07	4Q'07	1Q'08	
AFL, Auto Castings and Structures	(10)	(11)	(5)	
Investment Castings, Forgings, Fasteners	107	76	136	
Building and Construction and Other	8	11	7	
Total	105	76	138	
	4Q07	1008	\$2,200 \$2,000 \$1,800 \$1,600 \$1,400 \$1,400 \$1,200 \$1,200 \$1,000 \$800	

### 1<sup>st</sup> Quarter Business Conditions

- Revenue and ATOI record quarter
- Aerospace and IGT markets continue to show strength
- Deteriorating North American automotive market offset by restructuring efforts
- Strong productivity across Investment Castings, Fasteners, and Forgings

### 2<sup>nd</sup> Quarter Outlook

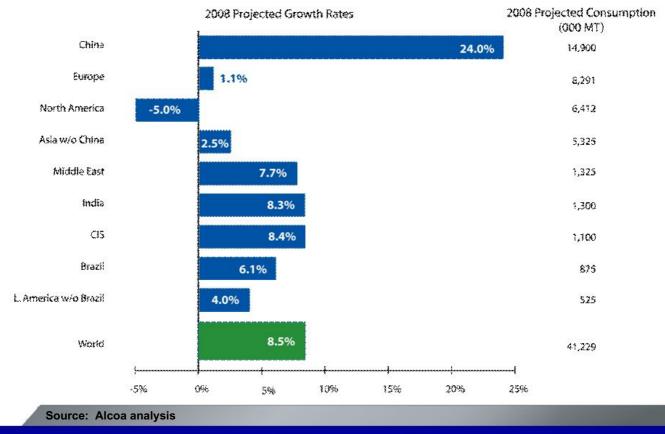
- Aerospace and IGT strength to continue
- Continued softness in North American automotive and heavy truck build rates
- Seasonal increase in building and construction revenues

# 1<sup>st</sup> Quarter 2008 Cash Flow Review

\$ In Millions	1Q 07	1Q 08
Net Income	\$662	\$303
DD&A	304	319
Change in Working Capital	(187)	(467)
Other Adjustments	(202)	(424)
Pension Contributions	(50)	(19)
Cash From Operating Activities	\$527	(\$288)
Dividends to Shareholders	(148)	(140)
Change in Debt	509	416
Dividends to Minority Interests	(158)	(39)
Contributions from Minority Interests	114	118
Share Repurchases	(88)	(430)
Share Issuances	82	22
Other Financing Activities	(101)	(2)
Cash From Financing Activities	\$210	(\$55)
Capital Expenditures	(783)	(748)
Sales of Assets	0	2,490
Other Investing Activities	(45)	(1,517)
Cash From Investing Activities	(\$828)	\$225

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## **Primary Aluminum Consumption Growth Rates**



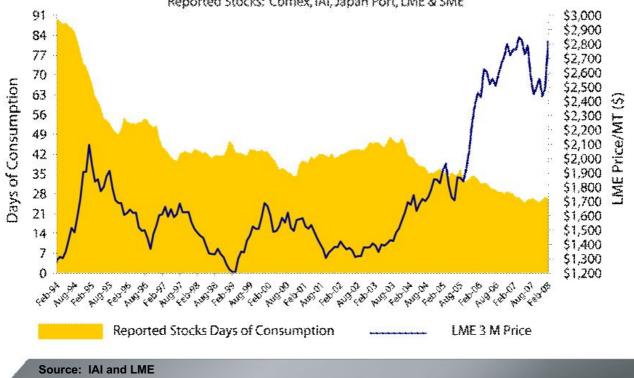
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#### [Alcoa logo]

## **Global Days of Consumption**

[Alcoa logo]

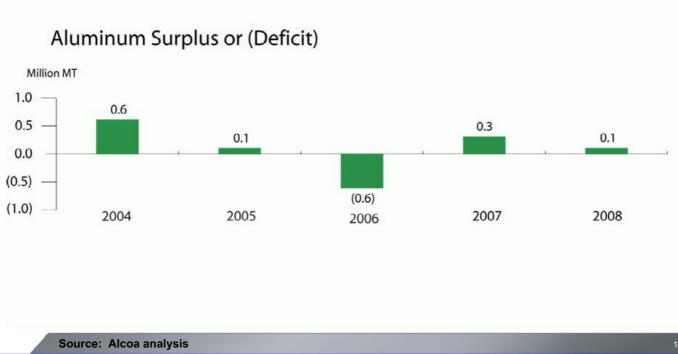
Reported Unwrought Stocks as Days of Global Consumption & LME 3 Month Monthly Average 26.3 Days Feb. 08 vs. 26.9 Days Jan. 08 & 28.1 Days Feb. 07 Reported Stocks: Comex, IAI, Japan Port, LME & SME



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## Supply / Demand Projection



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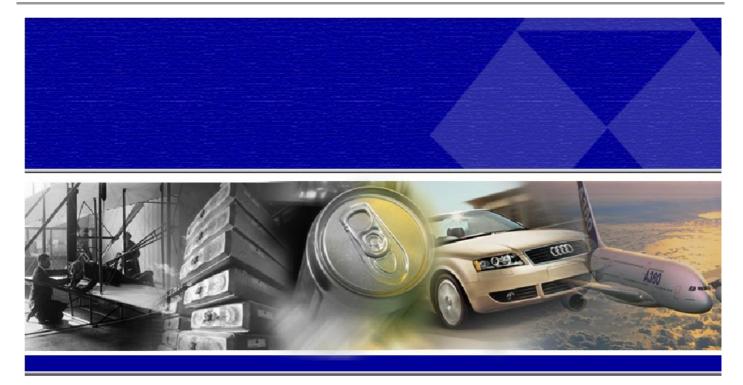
[Alcoa logo]

## 2008 Market Outlook and Impact

	North America	Europe	China	Global
Aerospace				1
Automotive	L	1	1	1
Heavy Truck	L	1	1	1
Trailer	Ļ	1	1	1
Commercial Building and Construction	Ļ	1	1	1
Industrial Gas Turbine				1

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Alain J.P. Belda

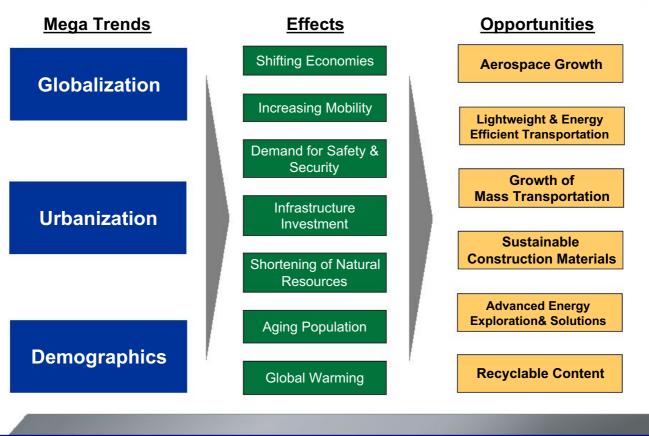
Chairman and Chief Executive Officer

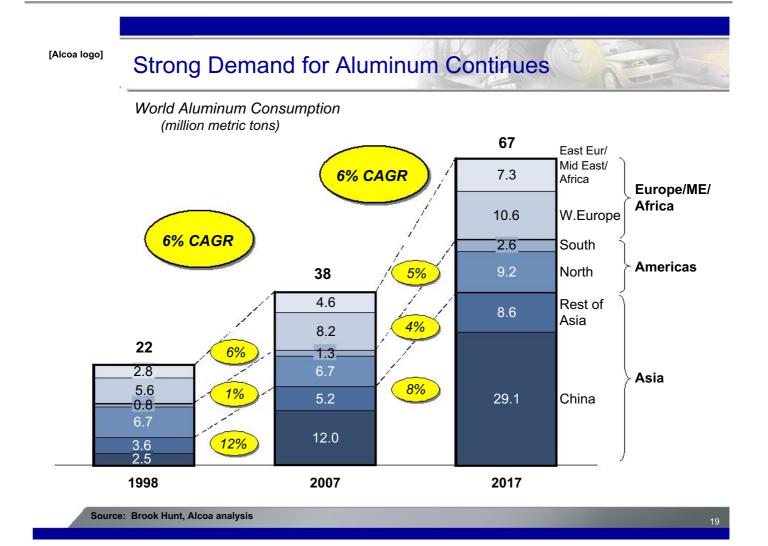


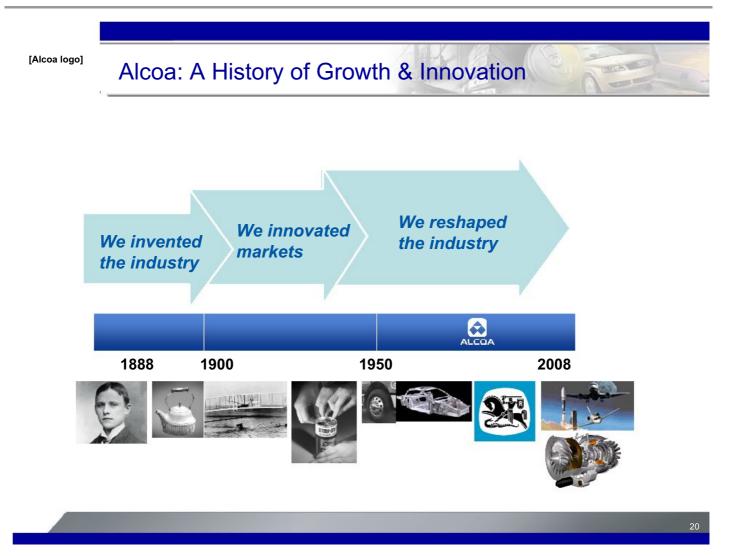
Klaus Kleinfeld

President and Chief Operating Officer









We Have Strengthened the Foundation

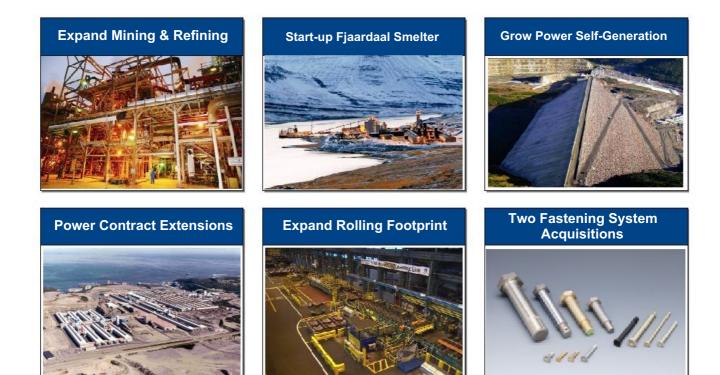
**Executed Growth Projects** 

**Adjusted Portfolio** 

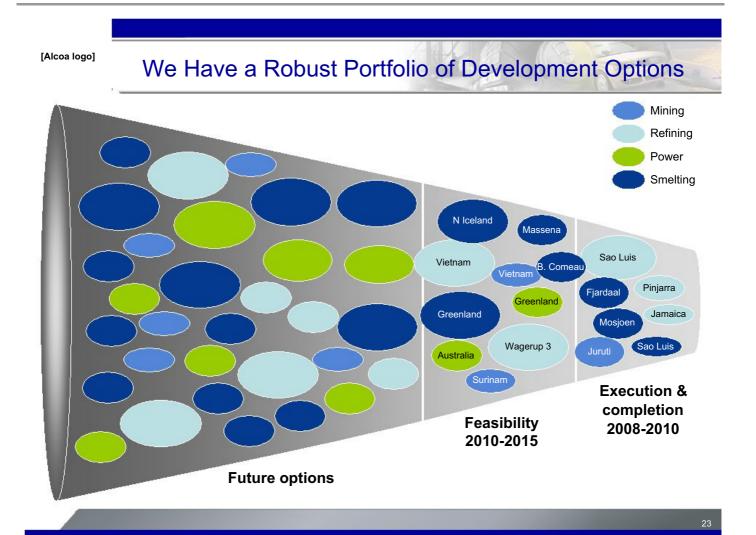
**Applied Disciplined Capital Management** 

THE ABOUT

## We Have Been Investing For Profitable Growth



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### We Have Focused Our Portfolio

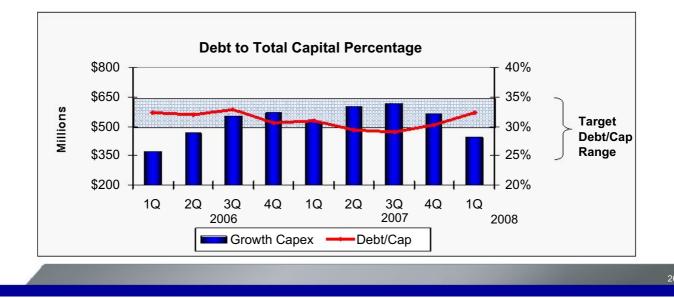


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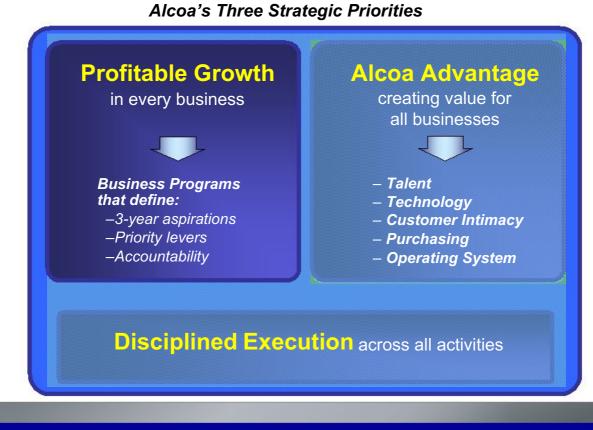
- Restructured debt portfolio doubled average maturity at same cost
- Increased dividend by 13%
- Maintained target debt levels during peak capex period
- Initiated & acting on 25% share repurchase



**Driving Performance through Three Strategic Priorities** 



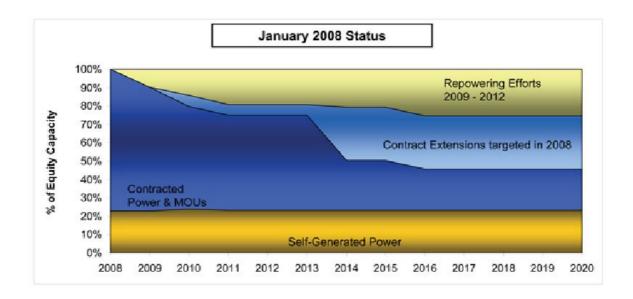
### Strategic Priority #1: Profitable Growth



THE OWNER

[Alcoa logo]	Great Opportur	nities for Prim	ary Busine	ess
Found	– World cla – Long-ter – Balanceo	e industry funda ass positions in m energy supply d greenfield/brow bility Leader =	bauxite and r / vnfield growt	h opportunities
Prio	rities Strategic Levers	Operational Excellence	Growth	Asset Management
	<ul> <li>Maximize repowered assets</li> <li>Leading technology and project solutions</li> </ul>	<ul> <li>Drive industry- leading productivity</li> <li>Ensure procurement excellence</li> </ul>	<ul> <li>Utilize varied equity &amp; financing approaches</li> <li>Progress continually on MOUs</li> </ul>	<ul> <li>Continue construction cost controls</li> <li>Manage assets as global system</li> </ul>

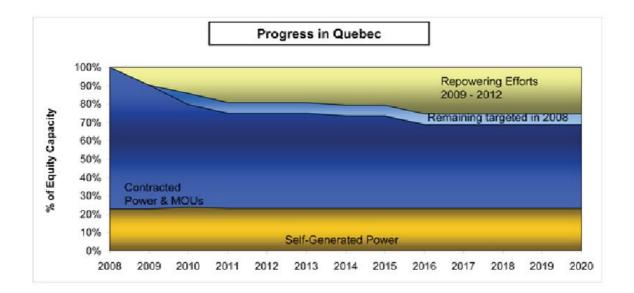
Targeted Repowering Efforts



Excludes Curtailed Capacity

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Targeted Repowering Efforts... Update April 2008



Excludes Curtailed Capacity

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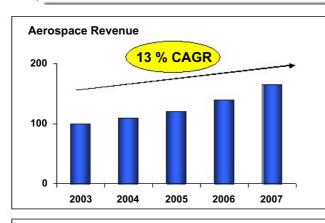
### Flat Rolled Business is Excellently Positioned

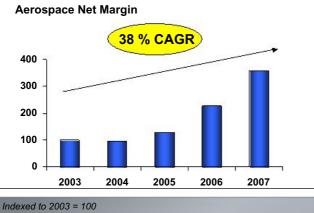


## Great Value Potential in Engineered Products & Solutions

Foundation	<ul> <li>Aerospace</li> <li>Commerce</li> <li>Architecte</li> </ul>	ted positions in at ce & power gener cial transportation tural solutions growth in earning ct focus	ation componei n		
Priorities	Strategic Levers	Operational Excellence	Growth	Asset Management	
	- Pursue profitable growth targets	<ul> <li>Restructure automotive businesses</li> <li>Achieve Best in Class in each business</li> </ul>	<ul> <li>Capitalize on Megatrends</li> <li>Transport.</li> <li>Aero</li> <li>B&amp;C</li> <li>Energy</li> </ul>	- Optimize global presence	33

### Alcoa Fastening Systems - Successful & Growing





#### Profitable Growth Driven By:

- Innovation leadership
- Superior products
- Customer intimacy
- ABS deployment

#### Republic/Van Petty Acquisitions:

- Increased scale in aero-engine and airframe fasteners
- Cost synergies through ABS deployment
- Opportunity for increased product innovation

### Gain Traction Through More Disciplined Execution



Demonstrate More Alcoa Advantage



#### Alcoa's Three Strategic Priorities

[Alcoa logo]

## [Alcoa logo] Five Sources for More Alcoa Advantage



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### Our Innovation & Technology Continue to Lead to Market Potential



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## [Alcoa logo] Five Sources for More Alcoa Advantage





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## For Additional Information, Contact:

Greg Aschman Director, Investor Relations

> Alcoa 390 Park Avenue New York, N.Y. 10022-4608 Telephone: (212) 836-2674 Facsimile: (212) 836-2813 www.alcoa.com

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# **APPENDIX**

# **Reconciliation of Adjusted Income**

		Net Incom	ie		iluted EP	s
1		uarter enc			Jarter end	
Netincome	<u>1007</u> \$ 662	<u>4Q07</u> \$ 632	<u>1008</u> \$ 303	<u>1007</u> \$ 0.75	<u>4007</u> \$ 0.75	<u>1Q08</u> \$ 0.37
(Loss)income from						
discontinued						
operations	(11)	8	<u> </u>			
Income from						
continuing						
operations	673	624	303	0.77	0.74	0.37
Discrete tax						
items	-	(322)	28			
Fransactions						
costs	-	1				
		1				
Restructuring						
and other charges	18	(I)	30			
charges	10	0				
hoome from continuing						
operations - excluding						
restructuring						
and other charges,						
transaction						
costs, and						
discrete tax				Testanda -		
items	\$ 691	\$ 302	\$ 361	0.79	0.36	0.44

(in millions, except per share amounts)

Income from continuing operations – excluding restructuring and other charges, transaction costs, and discrete tax items is a non-GAAP financial measure. Management believes that this measure is meaningful to investors because management reviews the operating results of Aboa excluding the impacts of restructuring and other charges, transaction costs, and discrete tax items. There can be no assurances that additional restructuring and other charges and discrete tax items will not cooruin future periods. To compensate for this limitation, management believes that it is appropriate to consider both income from continuing operations determined under GAAP as well as income from continuing operations – excluding restructuring and other charges, transaction costs, and discrete taxitems.

\* Transaction costs include investment banking, legal, accounting, and other third-party expenses related to the Acan offer, and were included in Selling, general administrative, and other expenses on the Statement of Consolidated hoome.

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# Reconciliation of ATOI to

**Consolidated Net Income** 

(in millions)	<u>1Q</u>	07	<u>2Q</u>	07	<u>3Q</u>	07	<u>4Q</u>	<u>07</u>	<u>200</u>	Z	<u>1Q(</u>	<u>08</u>
Total segment ATOI	\$	948	\$	991	\$	678	\$	518	\$3	8,135	\$	666
Unallocated amounts (net of tax):												
Impact of LIFO		(27)		(16)		10		9		(24)		(31)
Interest income		11		9		10		10		40		9
Interest expense		(54)		(56)		(98)		(53)	(	(261)		(64)
Minority interests		(115)		(110)		(76)		(64)	(	(365)		(67)
Corporate expense		(86)		(101)		(101)		(100)	(	(388)		(82)
Restructuring and other charges		(18)		21		(311)		1	(	(307)		(30)
Discontinued operations		(11)		(1)		(3)		8		(7)		-
Other		14		(22)		446		303		741		(98)
Consolidated net income	\$	662	\$	715	\$	555	\$	632	\$ 2	2,564	\$	303

In the first quarter of 2008, management approved a realignment of Alcoa's reportable segments to better reflect the core businesses in which Alcoa operates and how it is managed. This realignment consisted of eliminating the Extruded and End Products segment, and realigningits component businesses as follows: the building and construction systems business will be reported in the Engineered Products and Solutions segment; the hard alloy extrusions business will be reported in the Flat-Rolled Products segment; and the Russian extrusions business will be reported in the Flat-Rolled Products segment; and the catin American extrusions business, will be reported in the Flat-Rolled Products segment; and the Latin American extrusions business, will be reported in the Flat-Rolled Products segment; and the Latin American extrusions business, will be reported in the Flat-Rolled Products segment; and the Latin American extrusions business, will be reported in the Flat-Rolled Products segment; where total Russian operations will now be reported. Prior period amounts have been reclassified to reflect the new segment structure. Also, the Engineered Solutions segment was renamed the Engineered Products and Solutions segment.

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# Reconciliation of Return on Capital

	1Q'08	4Q'07	3Q'07	2Q'07	1Q'07	4Q'06	3Q'06	2Q'06	1Q'06
	BloombergB	loomberg B	loomberg B	loomberg E	Bloomberg B	loombergE	Bloomberg	Bloomberg	Bloomberg
(In Millions)	Method	Method	Method	Method	Method	Method	Method	Method	Method
Net income Minority interests Interest expense (after-	\$2,205 \$317 tax) <u>\$266</u>	\$2,564 \$365 <u>\$262</u>	\$2,291 \$399 <u>\$246</u>	\$2,273 \$432 <u>\$270</u>	\$2,302 \$446 <u>\$281</u>	\$2,248 \$436 <u>\$291</u>	\$2,113 \$418 <u>\$272</u>	\$1,865 \$368 <u>\$268</u>	1,581 304 \$ <u>274</u>
Numerator (sum total)	\$2,788	\$3,191	\$2,936	\$2,975	\$3,029	\$2,975	\$2,803	\$2,501	\$2,159
Average Balances									
Short-term borrowings	\$524	\$516	\$497	\$451	\$441	\$386	\$349	\$303	\$342
Short-term debt	\$358	\$356	\$525	\$359	\$360	\$284	\$449	\$55	\$53
Commercial paper	\$864	\$1,164	\$1,275	\$1,169	\$972	\$1,192	\$1,678	\$1,501	\$1,652
Long-term debt	\$6,374	\$5,574	\$5,390	\$5,709	\$5,767	\$5,027	\$4,915	\$5,333	\$5,243
Preferred stock	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55	\$55
Minority interests	\$2,320	\$2,130	\$1,927	\$1,809	\$1,669	\$1,583	\$1,416	\$1,340	\$1,280
Common equity	<u>\$15,563</u>	<u>\$15,269</u>	\$15,255	<u>\$15,571</u>	\$14,621	<u>\$13,947</u>	<u>\$14,120</u>	<u>\$13,834</u>	<u>\$13,611</u>
Denominator (sum tot	al) \$26,058	\$25,064	\$24,924	\$25,123	\$23,885	\$22,474	\$22,982	\$22,421	\$22,236
Return on Capital	10.7%	12.7%	11.8%	11.8%	12.7%	13.2%	12.2%	11.2%	9.7%

Return on Capital (ROC) is presented based on Bloomberg Methodology which calculates ROC based on trailing four quarters.

## **Reconciliation of Adjusted Return on Capital**

	1Q'08	4Q'07	3Q'07	2Q'07	1Q'07	4Q'06	3Q'06	2Q'06	1Q'06
	Bloomberg								
(In Millions)	Method								
Numerator (sum total)	\$2,788	\$3,191	\$2,936	\$2,975	\$3,029	\$2,975	\$2,803	\$2,501	\$2,159
Russia, Bohai, and Kunshan									
net losses	(\$96)	(\$91)	(\$57)	(\$51)	(\$79)	(\$74)	(\$85)	(\$78)	(\$86)
Adjusted numerator	\$2,884	\$3,282	\$2,993	\$3,026	\$3,108	\$3,049	\$2,888	\$2,579	\$2,245
Average Balances									
Denominator (sum total)	\$26,058	\$25,064	\$24,924	\$25,123	\$23,885	\$22,474	\$22,982	\$22,421	\$22,236
Capital projects in progress a	ind								
Russia, Bohai, and Kunshan									
capital base	\$4,730	\$4,620	\$4,430	\$4,521	\$3,945	\$3,655	\$2,540	\$2,330	\$2,139
Adjusted denominator	\$21,328	\$20,444	\$20,494	\$20,602	\$19,940	\$18,819	\$20,442	\$20,091	\$20,097
Return on capital, excludin	g								
growth investments	13.5%	16.1%	14.6%	14.7%	15.6%	16.2%	14.1%	12.8%	11.2%

Return on capital, excluding growth investments is a non-GAAP financial measure. Management believes that this measure is meaningful to investors because it provides greater insight with respect to the underlying operating performance of the company's productive assets. The company has significant growth investments underway in its upstream and downstream businesses, as previously noted, with expected completion dates over the next several years. As these investments generally require a period of time before they are productive, management believes that a return on capital measure excluding these growth investments is more representative of current operating performance.

## **Days of Working Capital**

		Quarter ended	
(in millions)	March 31, <u>2007 (a)</u>	December 31, <u>2007</u>	March 31, <u>2008</u>
Receivables from customers, less allowances	\$ 2,970	\$ 2,602	\$ 3,048
Add: Inventories	3,309	3,326	3,679
Less: Accounts payable, trade	2,287	2,787	2,895
Working Capital	\$ 3,992	\$ 3,141	\$ 3,832
Sales	\$ 7,908	\$ 7,387	\$ 7,375
Packaging and Consumer, Soft Alloy Extrusions, and Auto Castings	1,436	905	497
Adjusted Sales (b)	\$ 6,472	\$ 6,482	\$ 6,878
Days of Working Capital	55.5	44.6	50.7

Days of Working Capital = Working Capital divided by (Adjusted Sales/number of days in the quarter)

(a) Certain financial information for the quarter ended March 31, 2007 has been reclassified to reflect the movement of the automotive castings and packaging and consumer businesses to held for sale in the third quarter of 2007.

(b) Adjusted Sales is a non-GAAP financial measure and is being used to calculate Days of Working Capital to be consistent with the fact that the working capital components of the above mentioned divested businesses were classified as held for sale, and, therefore, are not included in the Working Capital amounts above.

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## Segment Realignment Detail

FLAT-ROLLED PRODUCTS SEGMENT		1Q06		2Q06	- 30	Q06	4Q0	6	2006	1Q0	7	2Q07		3Q07		4Q07		2007
Third-Party Shipments, as previously reported (kmt)		562		579	Ę	568	564	Ļ	2,273	568	3	583		602		574		2,327
Add: Hard alloy extrusions, Russia forgings and extrusions		28		29		30	29	)	114	29	)	29		30		26		114
Third-Party Shipments, as reclassified	_	590		608		598	593	3	2,387	597	7	612		632		600		2,441
Third-Party Sales, as previously reported (in millions)	\$	1,940 160	\$	2,115 166		115 \$ 178	2,12 194		8,297 698	5 2,27 192		2,344	\$	2,309 185	\$	2,243 193	\$	9,171 761
Add: Hard alloy extrusions, Russia forgings and extrusions <b>Fhird-Party Sales, as reclassified</b>	\$	2,100	\$			293 \$			8,995 \$			191 <b>2,535</b>	\$		\$	2,436	\$	9,932
ATOI, as previously reported (in millions)	\$	66	\$	79	\$	48 \$	62	2 \$	255	62	2 \$	93	\$	61	\$	(16)	\$	200
Add: Hard alloy extrusions, Russia forgings and extrusions		(4)		(5)		(1)	(0	)	(11)	(2	2)	4		1		<u>`</u> 1´		4
ATOI, as reclassified	\$	62	\$	74	\$	47 \$	62	\$	244 \$	60	) \$	97	\$	62	\$	(15)	\$	204
		1Q06		2Q06	- 30	Q06	4Q0		2006	1Q0		2Q07		3Q07		4Q07		
		1Q06 37 20		2Q06 38 22	30	34 22	4Q0 3 23	0	2006 139 88	1Q0 3 24	1	2Q07 30 22		3Q07 27 24		4Q07 24 25		112
Fhird-Party Shipments, as previously reported (kmt) Add: Building and construction systems Less: Russia Forgings and other	2	37		38	30	34	3	0	139	3	1 I	30		27	,	24		2007 112 94 207
Third-Party Shipments, as previously reported (kmt) Add: Building and construction systems Less: Russia Forgings and other Third-Party Shipments, as reclassified	\$	37 20		38 22 <b>60</b>		34 22	3 23	0 3 5	139 88	3 24 55	1	30 22	)	27 24	\$	24 25	\$	112 94
Fhird-Party Shipments, as previously reported (kmt) Add: Building and construction systems Less: Russia Forgings and other <b>Fhird-Party Shipments, as reclassified</b> Fhird-Party Sales, as previously reported (in millions)	\$	37 20 <b>57</b> 1,360 184		38 22 <b>60</b> 1,405 210	\$    1,: 2	34 22 <b>56</b> 345 \$ 234	3 23 <b>53</b> 1,340 222	0 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	139 88 <b>227</b> 5,456 \$ 850	3 24 55 55 51,445 227	1 1 5 7	30 22 <b>52</b> 1,478 237	\$	27 24 <b>51</b> 1,407 255	\$	24 25 <b>49</b> 1,391 275	•	112 94 <b>207</b> 5,725 994
Third-Party Shipments, as previously reported (kmt) Add: Building and construction systems Less: Russia Forgings and other Third-Party Shipments, as reclassified Third-Party Sales, as previously reported (in millions) Add: Building and construction systems Less: Russia Forgings and other	\$	37 20 <b>57</b> 1,360		38 22 <b>60</b> 1,405 210	\$    1,: 2	34 22 <b>56</b> 345 \$	3 23 <b>53</b> 1,340	0 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	139 88 <b>227</b> 5,456 \$	3 24 55 55 5 1,44 22	1 1 5 7	30 22 <b>52</b> 1,478	\$	27 24 <b>51</b> 1,407	\$	24 25 <b>49</b> 1,391	•	112 94 <b>207</b> 5,725
Third-Party Shipments, as previously reported (kmt) Add: Building and construction systems Less: Russia Forgings and other Third-Party Shipments, as reclassified Third-Party Sales, as previously reported (in millions) Add: Building and construction systems Less: Russia Forgings and other Third-Party Sales, as reclassified ATOI, as previously reported (in millions) Add: Building and construction systems	\$ \$ \$	37 20 <b>57</b> 1,360 184 <b>1,544</b> 83		38 22 <b>60</b> 1,405 210 <b>1,615</b> 100	\$ 1,: 2 <b>\$ 1</b> ,!	34 22 56 345 \$ 234 579 \$ 75 \$	3 23 53 1,344 222 1,566	0 3 6 \$ 3 \$ 3 \$	139 88 <b>227</b> 5,456 <b>3</b> <b>6,306</b> <b>3</b> 331	3 22 55 5 1,44 222 5 1,67 5 9 5 9	1 5 7 6 \$ 3 \$	30 22 <b>52</b> 1,478 237 <b>1,715</b> 105	\$ \$	27 24 <b>51</b> 1,407 255 <b>1,662</b> 60		24 25 <b>49</b> 1,391 275 <b>1,666</b> 58	•	11: 94 <b>207</b> 5,725 994 <b>6,719</b> 316
Less: Russia Forgings and other Third-Party Shipments, as reclassified Third-Party Sales, as previously reported (in millions) Add: Building and construction systems Less: Russia Forgings and other Third-Party Sales, as reclassified ATOI, as previously reported (in millions)	\$	37 20 <b>57</b> 1,360 184 <b>1,544</b>	\$ \$	38 22 60 1,405 210 1,615	\$ 1,: 2 <b>\$ 1,</b> : \$	34 22 56 345 \$ 234 579 \$	3 2: 5: 1,34 <u>222</u> 1,56 7: 7:	0 3 3 3 3 5 5	139 88 <b>227</b> 5,456 \$ 850 <b>6,306 \$</b>	3 22 55 5 1,44 5 1,44 5 1,67 5 1,67 5 9: 5 9: 5 9: 5 9: 5 12	1 5 7 6 \$ 3 \$	30 22 52 1,478 237 1,715	\$ \$	27 24 51 1,407 255 1,662	\$ \$	24 25 49 1,391 275 1,666	\$	112 94 <b>207</b> 5,725 994

In the first quarter of 2008, management approved a realignment of Alcoa's reportable segments to better reflect the core businesses in which Alcoa operates and how it is managed. This realignment consisted of eliminating the Extruded and End Products segment, and realigning its component businesses as follows: the building and construction systems business will be reported in the Engineered Products and Solutions segment; the hard alloy extrusions business and the Russian extrusions business will be reported in the Flat-Rolled Products and Solutions segment, the hard alloy extrusions business and the Russian extrusions business will be reported in the Flat-Rolled Products and Solutions segment. Additionally, the Russian forgings business will be moved from the Engineered Products and Solutions segment to the Flat-Rolled Products segment, where total Russian operations will now be reported. Prior period amounts have been reclassified to reflect the new segment structure. Also, the Engineered Solutions segment was renamed the Engineered Products and Solutions segment.

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# **Reconciliation of Segment Information**

(aluminum shipments in thousands of metric tons; dollars in millions)

Reconciliation of third-party aluminum shipments:	<u>1Q07</u>	<u>2Q07</u>	<u>3Q07</u>	<u>4Q07</u>	<u>2007</u>	<u>1Q08</u>
Total segment third-party aluminum shipments	1,205	1,269	1,304	1,318	5,096	1,342
Corporate:	,			,		,
Automotive Castings	6	6	5	4	21	-
Soft Alloy Extrusions (contributed to Sapa AB)	136	70	_	_	206	-
Other U.S. Soft Alloy Extrusions	6	5	5	_	16	-
Latin America Extrusions	12	14	14	14	54	15
Total Corporate	160	95	24	18	297	15
Consolidated third-party aluminum shipments	1,365	1,364	1,328	1,336	5,393	1,357
Reconciliation of third-party sales:	1Q07	2Q07	3Q07	4Q07	2007	1Q08
Reconciliation of third-party sales: Total segment third-party sales Corporate:	<b>1Q07</b> \$ 7,157	<b>2Q07</b> \$ 7,545	\$ 7,248	<b>4Q07</b> \$ 7,274	<b>2007</b> \$29,224	<b>1Q08</b> \$ 7,318
Total segment third-party sales						
Total segment third-party sales Corporate:	\$ 7,157	\$ 7,545	\$ 7,248	\$ 7,274	\$29,224	
Total segment third-party sales Corporate: Automotive Castings	\$ 7,157 41	\$ 7,545 41	\$ 7,248	\$ 7,274	\$ <u>29,22</u> 4 132	
Total segment third-party sales Corporate: Automotive Castings Soft Alloy Extrusions (contributed to Sapa AB)	\$ 7,157 41 634	\$ 7,545 41 407	\$ 7,248 34 -	\$ 7,274 16 -	\$29,224 132 1,041	
Total segment third-party sales Corporate: Automotive Castings Soft Alloy Extrusions (contributed to Sapa AB) Other U.S. Soft Alloy Extrusions	\$ 7,157 41 634 25 54 (3)	\$ 7,545 41 407 24	\$ 7,248 34 - 23 64 18	\$ 7,274 16 - 2	\$29,224 132 1,041 74	\$ 7,318 _ _ _
Total segment third-party sales Corporate: Automotive Castings Soft Alloy Extrusions (contributed to Sapa AB) Other U.S. Soft Alloy Extrusions Latin America Extrusions	\$ 7,157 41 634 25 54	\$ 7,545 41 407 24 64	\$ 7,248 34 - 23 64	\$ 7,274 16 - 2 59	\$29,224 132 1,041 74 241	\$ <u>7,31</u> 8 - - 71

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## **Adjusted Income Statement Items**

(in millions)	Third-part	y Sales	Cost of Go	ods Sold	Selling, General / and Other E	
	Quarter	ended	Quarter	ended	Quarter	ended
	December 31, <u>2007</u>	March 31, <u>2008</u>	December 31, <u>2007</u>	March 31, <u>2008</u>	December 31, <u>2007</u>	March 31, 2008
Alcoa	\$ 7,387	\$ 7,375	\$ 6,153	\$ 5,892	\$ 383	\$ 328
Packaging and Consumer	887	497	738	440	64	34
Alcoa, excluding Packaging and Consumer	<u>\$ 6,500</u>	<u>\$ 6,878</u>	<u>\$ 5,415</u>	<u>\$ 5,452</u>	<u>\$ 319</u>	<u>\$ 294</u>
	After-tax Opera	ating Income				
	Quarter					
	December 31, <u>2007</u>	March 31, <u>2008</u>				
Segment total	\$ 518	\$ 666				
Packaging and Consumer	56	11				
Segment total, excluding Packaging and Consumer	\$ 462	\$ 655				

Third-party sales; cost of goods sold; selling, general administrative, and other expenses; and segment after-tax operating income excluding the Packaging and Consumer segment are non-GAAP financial measures. Management believes that these measures are meaningful to investors because management reviews the operating results of Alcoa excluding the Packaging and Consumer segment due to the sale of the businesses within this segment in February 2008.