# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **CURRENT REPORT**

# PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of Report (Date of earliest event reported): April 8, 2008 (April 7, 2008)

# ALCOA INC.

(Exact name of Registrant as specified in its charter)

Pennsylvania (State or Other Jurisdiction of Incorporation) 1-3610 (Commission File Number) 25-0317820 (I.R.S. Employer Identification Number)

**390 Park Avenue, New York, New York** (Address of Principal Executive Offices)

10022-4608 (Zip Code)

Office of Investor Relations 212-836-2674 Office of the Secretary 212-836-2732 (Registrant's telephone number, including area code)

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the Registrant under any of the following isions:
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On April 7, 2008, Alcoa Inc. issued a press release announcing its financial results for the first quarter of 2008. A copy of the press release is attached hereto as Exhibit 99 and incorporated herein by reference.

The information in this Current Report on Form 8-K, including Exhibit 99, is being furnished in accordance with the provisions of General Instruction B.2 of Form 8-K.

# Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

The following is furnished as an exhibit to this report:

99 Alcoa Inc. press release dated April 7, 2008.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ALCOA INC.

By: /s/ Lawrence R. Purtell

Name: Lawrence R. Purtell

Title: Executive Vice President and General Counsel

Date: April 8, 2008

EXHIBIT INDEX

Exhibit No. 99 Description
Alcoa Inc. press release dated April 7, 2008.

#### FOR IMMEDIATE RELEASE

Investor Contact Greg Aschman (212) 836-2674 Media Contact Kevin G. Lowery (412) 553-1424 Mobile (724) 422-7844

### Alcoa Reports Strong First Quarter 2008 Results In Face of Challenging Economic Conditions

#### **Highlights:**

- Income from continuing operations of \$303 million, or \$0.37 per share.
- Income from continuing operations, excluding restructuring and tax impacts, was \$361 million, or \$0.44 per share, up 20 percent on a comparable basis from fourth quarter 2007.
- Sequentially, currency negatively impacted results by \$68 million or \$0.08 per share.
- Revenues of \$7.4 billion; flat sequentially and up six percent excluding packaging.
- Segment ATOI increased 42 percent excluding packaging. Three business segments Primary Metals, FRP and EPS had substantially higher profitability than the prior quarter.
- Debt-to-Capital stands at 31.5 percent, within targeted range.
- · ROC including major growth investments of 10.7 percent; excluding growth investments, ROC was 13.5 percent.
- Completed sale of packaging and consumer businesses, invested in growth projects, strategic investment with Chinalco in Rio Tinto and purchased two aerospace fastener companies.
- Repurchased approximately 14 million shares in first quarter.

**NEW YORK, NY – April 7, 2008** – Alcoa (NYSE: AA) today announced first quarter 2008 income from continuing operations of \$303 million, or \$0.37 per diluted share, versus \$624 million, or \$0.74 per share in the fourth quarter of 2007. Excluding restructuring and tax impacts, income from continuing operations was \$361 million or \$0.44 per share, up 20 percent on a comparable basis from the prior quarter, which included a favorable restructuring adjustment and tax benefits totaling \$323 million or \$0.38 per share. First quarter 2007 income from continuing operations excluding restructuring and tax impacts was \$691 million, or \$0.79.

Three of four business segments achieved significant after-tax operating income (ATOI) increases from the fourth quarter of 2007, with segment ATOI up 42 percent excluding packaging. Earnings for the first quarter were compressed by higher input and energy costs, and the impact of a weaker U.S. dollar. Currency negatively impacted results by \$68 million or \$0.08 per share on a sequential basis, as the U.S. dollar deteriorated against most major currencies.

Net income for the quarter was \$303 million, or \$0.37. Net income was \$632 million, or \$0.75 in the fourth quarter of 2007 and \$662 million, or \$0.75 in the first quarter of 2007.

Revenues for the 2008 first quarter were \$7.4 billion, flat from the previous quarter, but a six percent increase excluding the revenue of the packaging and consumer business, which was sold in February 2008. Fourth quarter 2007 revenues were \$7.4 billion, and revenues were \$7.9 billion in the first quarter of 2007.

"We have generated strong returns in the face of challenging economic conditions and three of our segments – primary, flat-rolled and engineered products and solutions – achieved substantial ATOI growth," said Alain Belda, Alcoa Chairman and CEO. "Upstream margins were squeezed by higher energy costs and a weaker U.S. dollar, but the global market remains tight and prices are near historic highs, primarily driven by demand in Asia, especially China.

"Our engineered products and solutions business delivered its strongest quarter ever, driven by robust aerospace and industrial gas turbine sales and productivity improvements," said Belda. "Market fundamentals remain strong and we are well positioned to boost returns when the North American and European economies rebound."

Cost of goods sold as a percent of revenues was 79.9 percent, a 340 basis point improvement versus the fourth quarter of 2007.

The Company funded numerous growth investments in the quarter including the new Juruti bauxite mine and Sao Luis refinery in Brazil; the strategic investment with Chinalco in Rio Tinto plc; and the acquisition of two aerospace fastening companies. In the quarter, capital expenditures were \$748 million, 60 percent of which was devoted to growth projects. In addition, the Company repurchased approximately 14 million shares in the first quarter of 2008 under its approved share re-purchase authorization.

The Company's debt-to-capital ratio stood at 31.5 percent at the end of the quarter, within the Company's target range. The Company's 12-month trailing ROC stood at 10.7 percent at the end of the first quarter 2008, following significant growth investments. Excluding investments in growth, the Company's ROC was 13.5 percent.

#### Segment and Other Results

In the first quarter of 2008, management approved a realignment of Alcoa's reportable segments to better reflect the core businesses in which Alcoa operates and how it is managed. This realignment consisted of eliminating the Extruded and End Products segment, and realigning its component businesses. See the Segment Information schedule for further details. Additionally, the Packaging and Consumer segment was sold in the first quarter of 2008.

#### Alumina

ATOI was \$169 million, a decrease of \$36 million, or 18 percent, from the prior quarter. Production was up slightly; however, shipments were down by two percent due to timing. As expected, lower pricing, higher energy cost, and unfavorable currency reduced profitability.

#### **Primary Metals**

ATOI was \$307 million, up \$111 million, or 57 percent, compared to the prior quarter. The majority of the increase resulted from higher LME prices. In addition, production was up four percent driven by the continuing ramp-up of the Iceland smelter offset by unfavorable currency and increased carbon costs. This segment purchased approximately 49 kmt of primary metal for internal use.

#### Flat-Rolled Products

ATOI was \$41 million, up \$56 million from the prior quarter. The segment benefited from improved performance in the Russia business as well as slightly higher volumes and an improved mix offset by higher energy and alloy material costs.

#### **Engineered Products and Solutions**

ATOI was a record \$138 million, up \$62 million, or 82 percent, from the prior quarter. Results were driven by continued productivity improvements, the positive impact from the automotive business restructuring, and increased volume as the aerospace and IGT markets continue to demonstrate strength.

Alcoa will hold its quarterly conference call at 5:00 PM Eastern Time on April 7th to present the quarter's results. The meeting will be webcast via alcoa.com. Call information and related details are available at www.alcoa.com under "Invest."

Alcoa is the world leader in the production and management of primary aluminum, fabricated aluminum, and alumina combined, through its active and growing participation in all major aspects of the industry. Alcoa serves the aerospace, automotive, packaging, building and construction, commercial transportation and industrial markets, bringing design, engineering, production and other capabilities of Alcoa's businesses to customers. In addition to aluminum products and components including flat-rolled products, hard alloy extrusions, and forgings, Alcoa also markets Alcoa® wheels, fastening systems, precision and investment castings, and building systems. The Company has 97,000 employees in 34 countries and has been named one of the top most sustainable corporations in the world at the World Economic Forum in Davos, Switzerland. More information can be found at <a href="https://www.alcoa.com">www.alcoa.com</a>

#### **Forward Looking Statement**

Certain statements in this release relate to future events and expectations and as such constitute forward-looking statements involving known and unknown risks and uncertainties that may cause actual results, performance or achievements of Alcoa to be different from those expressed or implied in the forward-looking statements. Alcoa disclaims any obligation to update publicly any forward-looking statements, whether in response to new information, future events or otherwise, except as required by applicable law. Important factors that could cause actual results to differ materially from those in the forward-looking statements include: (a) material adverse changes in economic or aluminum industry conditions generally, including global supply and demand conditions and fluctuations in London Metal Exchange-based prices for primary aluminum and other products; (b) material adverse changes in the markets served by Alcoa, including the transportation, building and construction, distribution, packaging, industrial gas turbine and other markets; (c) Alcoa's inability to mitigate impacts from unfavorable currency fluctuations or from increased energy, transportation and raw materials costs or other cost inflation; (d) Alcoa's inability to achieve the level of cash generation, return on capital improvement, cost savings, or earnings or revenue growth anticipated by management; (e) Alcoa's inability to complete its growth projects and integration of acquired facilities as planned and by targeted completion dates; (f) unfavorable changes in laws, governmental regulations or policies, foreign currency exchange rates or competitive factors in the countries in which Alcoa operates; (g) significant legal proceedings or investigations adverse to Alcoa, including environmental, product liability, safety and health and other claims; and (h) the other risk factors summarized in Alcoa's Form 10-K for the year ended December 31, 2007 and other reports filed with the Securities and Exchange Commission.

# Alcoa and subsidiaries Statement of Consolidated Income (unaudited) (in millions, except per-share, share, and metric ton amounts)

	Quarter ended						
		arch 31, 2007		ember 31, 2007	March 31, 2008		
Sales	\$	7,908	\$	7,387	\$	7,375	
Cost of goods sold (exclusive of expenses below)		6,007		6,153		5,892	
Selling, general administrative, and other expenses		357		383		328	
Research and development expenses		52		78		66	
Provision for depreciation, depletion, and amortization		304		309		319	
Restructuring and other charges		26		(14)		38	
Interest expense		83		81		99	
Other (income) expenses, net		(44)		(78)		58	
Total costs and expenses		6,785		6,912		6,800	
Income from continuing operations before taxes on income		1,123		475		575	
Provision (benefit) for taxes on income		335		(213)		205	
Income from continuing operations before minority interests' share		788	· <u> </u>	688	· <u> </u>	370	
Less: Minority interests' share		115		64		67	
Income from continuing operations		673	'	624	'	303	
(Loss) income from discontinued operations		(11)		8		_	
NET INCOME	\$	662	\$	632	\$	303	
Earnings (loss) per common share:							
Basic:							
Income from continuing operations	\$	0.77	\$	0.74	\$	0.37	
(Loss) income from discontinued operations		(0.01)		0.01			
Net income	\$	0.76	\$	0.75	\$	0.37	
Diluted:		<u>-</u>	· <u> </u>		· <u> </u>		
Income from continuing operations	\$	0.77	\$	0.74	\$	0.37	
(Loss) income from discontinued operations		(0.02)		0.01		_	
Net income	\$	0.75	\$	0.75	\$	0.37	
Average number of shares used to compute:		<u>.</u>	· <u> </u>		· <u> </u>		
Basic earnings per common share	868	3,824,621	837	,404,682	817	,892,681	
Diluted earnings per common share	875	,753,052	845	,831,650	825	,301,487	
Common stock outstanding at the end of the period	868	,989,203	827	,401,800	815	,005,086	
Shipments of aluminum products (metric tons)	1	,365,000	1	,336,000	1	,357,000	

# Alcoa and subsidiaries Consolidated Balance Sheet (unaudited) (in millions)

	December 200	
ASSETS		
Current assets:		100 # 070
Cash and cash equivalents	\$	483 \$ 378
Receivables from customers, less allowances of \$72 in 2007 and \$70 in 2008	2	,602 3,048
Other receivables		451 541
Inventories		,326 3,679
Prepaid expenses and other current assets		,224 1,248
Total current assets		,086 8,894
Properties, plants, and equipment		,601 32,829
Less: accumulated depreciation, depletion, and amortization	14	,722 15,172
Properties, plants, and equipment, net	16	,879 17,657
Goodwill	4	,806 5,095
Investments	2	,038 3,133
Other assets	4	,046 4,359
Assets held for sale	2	,948 261
Total assets	\$ 38	,803 \$39,399
LIABILITIES		
Current liabilities:		
Short-term borrowings	\$	569 \$ 548
Commercial paper		856 1,456
Accounts payable, trade	2	,787 2,895
Accrued compensation and retirement costs		943 831
Taxes, including taxes on income		644 517
Other current liabilities	1	,165 1,481
Long-term debt due within one year		202 54
Total current liabilities	7	,166 7,782
Long-term debt, less amount due within one year	6	,371 6,438
Accrued pension benefits	1	,098 1,305
Accrued postretirement benefits	2	,753 2,715
Other noncurrent liabilities and deferred credits	1	,943 2,067
Deferred income taxes		545 524
Liabilities of operations held for sale		451 63
Total liabilities	20	,327 20,894
MINORITY INTERESTS		,460 2,692
SHAREHOLDERS' EQUITY		
Preferred stock		55 55
Common stock		925 925
Additional capital		,774 5,782
Retained earnings		,039 13,063
Treasury stock, at cost	(3	,440) (3,823)
Accumulated other comprehensive loss	_	(337) (189)
Total shareholders' equity	16	,016 15,813

Total liabilities and equity

\$39,399

\$ 38,803

# Alcoa and subsidiaries Statement of Consolidated Cash Flows (unaudited) (in millions)

	Three mon March	
	2007 (a)	2008
CASH FROM OPERATIONS	<b>4</b>	Φ 202
Net income	\$ 662	\$ 303
Adjustments to reconcile net income to cash from operations:	20.4	240
Depreciation, depletion, and amortization	304	319
Deferred income taxes	1	26
Equity income, net of dividends	(35)	(23)
Restructuring and other charges	26	38
(Gains) losses from investing activities – asset sales  Provision for doubtful accounts	(1)	1 4
Loss from discontinued operations	11	4
Minority interests	115	67
Stock-based compensation	24	37
Excess tax benefits from stock-based payment arrangements	5	(3)
Other	(3)	(25)
Changes in assets and liabilities, excluding effects of acquisitions, divestitures, and foreign currency translation adjustments:	(3)	(23)
(Increase) in receivables	(137)	(233)
Decrease (increase) in inventories	93	(238)
(Increase) in prepaid expenses and other current assets	(55)	(34)
(Decrease) increase in accounts payable, trade	(143)	4
(Decrease) in accrued expenses	(216)	(379)
(Decrease) in taxes, including taxes on income	(83)	(18)
Cash received on long-term aluminum supply contract	93	_
Pension contributions	(50)	(19)
Net change in noncurrent assets and liabilities	2	(127)
(Increase) decrease in net assets held for sale	(88)	12
CASH PROVIDED FROM (USED FOR) CONTINUING OPERATIONS	528	(288)
CASH USED FOR DISCONTINUED OPERATIONS	(1)	
CASH PROVIDED FROM (USED FOR) OPERATIONS	527	(288)
FINANCING ACTIVITIES		
Net change in short-term borrowings	38	(28)
Net change in commercial paper	(1,200)	600
Additions to long-term debt	2,024	3
Debt issuance costs	(96)	(5)
Payments on long-term debt	(353)	(159)
Common stock issued for stock compensation plans	82	22
Excess tax benefits from stock-based payment arrangements	(5)	3
Repurchase of common stock	(88)	(430)
Dividends paid to shareholders	(148)	(140)
Dividends paid to minority interests	(158)	(39)
Contributions from minority interests	114	118
CASH PROVIDED FROM (USED FOR) FINANCING ACTIVITIES	210	(55)
INVESTING ACTIVITIES		
Capital expenditures	(783)	(748)
Acquisitions, net of cash acquired	(13)	(276)
Acquisition of minority interest	<u> </u>	(15)
Proceeds from the sale of assets and businesses	_	2,490
Additions to investments	(26)	(1,215)
Net change in short-term investments and restricted cash	6	_
Other	(12)	(11)
CASH (USED FOR) PROVIDED FROM INVESTING ACTIVITIES	(828)	225
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS	5	13
Net change in cash and cash equivalents	(86)	(105)
Cash and cash equivalents at beginning of year	506	483
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 420	\$ 378
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<sup>(</sup>a) The Statement of Consolidated Cash Flows for the three months ended March 31, 2007 has been reclassified to reflect the movement of the automotive castings and packaging and consumer businesses to held for sale in the third quarter of 2007.

# Alcoa and subsidiaries Segment Information (unaudited) (1)

(dollars in millions, except realized prices; production and shipments in thousands of metric tons [kmt])

Alumina:	1Q07	2Q07	3Q07	4Q07	2007	1Q08
Alumina production (kmt)	3,655	3,799	3,775	3,855	15,084	3,870
Third-party alumina shipments (kmt)	1,877		,	2,030	7,834	1,995
Third-party sales	\$ 645			\$ 688	\$ 2,709	\$ 680
Intersegment sales	\$ 579			\$ 651	\$ 2,448	\$ 667
Equity income (loss)	\$ 1		\$ (1)	\$ 1	\$ 1	\$ 2
Depreciation, depletion, and amortization	\$ 56	5 \$ 62		\$ 73	\$ 267	\$ 74
Income taxes	\$ 100	\$ 102	\$ 89	\$ 49	\$ 340	\$ 57
After-tax operating income (ATOI)	\$ 260	\$ 276	\$ 215	\$ 205	\$ 956	\$ 169
Primary Metals:						
Aluminum production (kmt)	899	901	934	959	3,693	995
Third-party aluminum shipments (kmt)	518			624	2,291	665
Alcoa's average realized price per metric ton of aluminum	\$2,902			\$2,646	\$ 2,784	\$2,801
Third-party sales	\$1,633			\$1,597	\$ 6,576	\$1,877
Intersegment sales	\$1,477			\$1,063	\$ 4,994	\$1,105
Equity income	\$ 22			\$ 6	\$ 57	\$ 9
Depreciation, depletion, and amortization	\$ 95	5 \$ 102	\$ 102	\$ 111	\$ 410	\$ 124
Income taxes	\$ 214	4 \$ 196	\$ 80	\$ 52	\$ 542	\$ 116
ATOI	\$ 504	4 \$ 462	\$ 283	\$ 196	\$ 1,445	\$ 307
Flat-Rolled Products:						
Third-party aluminum shipments (kmt)	597	7 612	632	600	2,441	610
Third-party sales	\$2,467			\$2,436	\$ 9,932	\$2,492
Intersegment sales	\$ 65			\$ 71	\$ 283	\$ 77
Depreciation, depletion, and amortization	\$ 60			\$ 59	\$ 244	\$ 60
Income taxes	\$ 31			\$ 7	\$ 107	\$ 22
ATOI	\$ 60			\$ (15)	\$ 204	\$ 41
Engineered Products and Solutions:						
Third-party aluminum shipments (kmt)	55	5 52	51	49	207	48
Third-party sales	\$1,676			\$1,666	\$ 6,719	\$1,772
Depreciation, depletion, and amortization	\$ 41			\$ 45	\$ 171	\$ 42
Income taxes	\$ 49	9 \$ 52	\$ 46	\$ 17	\$ 164	\$ 56
ATOI	\$ 105	5 \$ 119	\$ 82	\$ 76	\$ 382	\$ 138
Packaging and Consumer (2):						
Third-party aluminum shipments (kmt)	35	5 40	37	45	157	19
Third-party sales	\$ 736		_	\$ 887	\$ 3,288	\$ 497
Depreciation, depletion, and amortization	\$ 30			\$ —	\$ 89	\$ —
Income taxes		7 \$ 17		\$ 27	\$ 68	\$ 10
ATOI	\$ 19	9 \$ 37	\$ 36	\$ 56	\$ 148	\$ 11

# Alcoa and subsidiaries Segment Information (unaudited), continued (in millions)

	1Q07	2Q07	3Q07	4Q07	2007	1Q08
Reconciliation of ATOI to consolidated net income:						
Total segment ATOI	\$ 948	\$ 991	\$ 678	\$ 518	\$3,135	\$666
Unallocated amounts (net of tax):						
Impact of LIFO	(27)	(16)	10	9	(24)	(31)
Interest income	11	9	10	10	40	9
Interest expense	(54)	(56)	(98)	(53)	(261)	(64)
Minority interests	(115)	(110)	(76)	(64)	(365)	(67)
Corporate expense	(86)	(101)	(101)	(100)	(388)	(82)
Restructuring and other charges	(18)	21	(311)	1	(307)	(30)
Discontinued operations	(11)	(1)	(3)	8	(7)	_
Other	14	(22)	446	303	741	(98)
Consolidated net income	\$ 662	\$ 715	\$ 555	\$ 632	\$2,564	\$303

The difference between certain segment totals and consolidated amounts is in Corporate.

- (1) In the first quarter of 2008, management approved a realignment of Alcoa's reportable segments to better reflect the core businesses in which Alcoa operates and how it is managed. This realignment consisted of eliminating the Extruded and End Products segment, and realigning its component businesses as follows: the building and construction systems business will be reported in the Engineered Products and Solutions segment; the hard alloy extrusions business and the Russian extrusions business will be reported in the Flat-Rolled Products segment; and the remaining segment components, consisting primarily of the equity investment/income of Alcoa's interest in the Sapa AB joint venture, and the Latin American extrusions business, will be reported in Corporate. Additionally, the Russian forgings business will be moved from the Engineered Products and Solutions segment to the Flat-Rolled Products segment, where total Russian operations will now be reported. Prior period amounts have been reclassified to reflect the new segment structure. Also, the Engineered Solutions segment was renamed the Engineered Products and Solutions segment.
- (2) On February 29, 2008, Alcoa completed the sale of its packaging and consumer businesses to Rank Group Limited. Once Alcoa receives regulatory and other approvals for a small number of facilities, which is expected in April 2008, the Packaging and Consumer segment will no longer contain any operations.

# Alcoa and subsidiaries Calculation of Financial Measures (unaudited) (in millions)

# Bloomberg Return on Capital (1)

#### Bloomberg Return on Capital, Excluding Growth Investments (1)

	Twelve mon March			Twelve mon Marcl	
	2007	2008		2007	2008
Net income	\$ 2,302	\$ 2,205	Net income	\$ 2,302	\$ 2,205
Minority interests	446	317	Minority interests	446	317
Interest expense (after tax)	281	266	Interest expense (after tax)	281	266
Numerator	\$ 3,029	\$ 2,788	Numerator	3,029	2,788
			Net losses of growth investments (3)	79	96
			Adjusted numerator	\$ 3,108	\$ 2,884
Average Balances			Average Balances		
Short-term borrowings	\$ 441	\$ 524	Short-term borrowings	\$ 441	\$ 524
Short-term debt	360	358	Short-term debt	360	358
Commercial paper	972	864	Commercial paper	972	864
Long-term debt	5,767	6,374	Long-term debt	5,767	6,374
Preferred stock	55	55	Preferred stock	55	55
Minority interests	1,669	2,320	Minority interests	1,669	2,320
Common equity (2)	14,621	15,563	Common equity (2)	14,621	15,563
Denominator	\$23,885	\$26,058	Denominator	23,885	26,058
			Capital projects in progress and capital base of growth		
			investments (3)	(3,945)	(4,730)
			Adjusted denominator	\$19,940	\$21,328
Return on capital	12.7%	10.7%	Return on capital, excluding growth investments	15.6%	13.5%

Return on capital, excluding growth investments is a non-GAAP financial measure. Management believes that this measure is meaningful to investors because it provides greater insight with respect to the underlying operating performance of the company's productive assets. The company has significant growth investments underway in its upstream and downstream businesses, as previously noted, with expected completion dates over the next several years. As these investments generally require a period of time before they are productive, management believes that a return on capital measure excluding these growth investments is more representative of current operating performance.

- (1) The Bloomberg Methodology calculates ROC based on the trailing four quarters. Average balances are calculated as (March 2008 ending balance + March 2007 ending balance) divided by 2 for the twelve months ended March 31, 2008, and (March 2007 ending balance + March 2006 ending balance) divided by 2 for the twelve months ended March 31, 2007.
- (2) Calculated as total shareholders' equity less preferred stock.
- (3) For all periods presented, growth investments include Russia, Bohai, and Kunshan.

# Alcoa and subsidiaries Calculation of Financial Measures (unaudited), continued (in millions, except per-share amounts)

		Net Income		I	Diluted EPS		
	Q	uarter ende	d	Quarter ended			
	1Q07	4Q07	1Q08	1Q07	4Q07	1Q08	
Net income	\$662	\$ 632	\$303	\$0.75	\$0.75	\$0.37	
(Loss) income from discontinued operations	(11)	8					
Income from continuing operations	673	624	303	0.77	0.74	0.37	
Discrete tax items		(322)	28				
Restructuring and other charges	18	(1)	30				
Income from continuing operations – excluding restructuring and other charges and discrete tax items	\$691	\$ 301	\$361	0.79	0.36	0.44	

Income from continuing operations – excluding restructuring and other charges and discrete tax items is a non-GAAP financial measure. Management believes that this measure is meaningful to investors because management reviews the operating results of Alcoa excluding the impacts of restructuring and other charges and discrete tax items. There can be no assurances that additional restructuring and other charges and discrete tax items will not occur in future periods. To compensate for this limitation, management believes that it is appropriate to consider both income from continuing operations determined under GAAP as well as income from continuing operations – excluding restructuring and other charges and discrete tax items.

# Alcoa and subsidiaries Calculation of Financial Measures (unaudited), continued (in millions)

# **Third-party Sales**

		Quarte	r ended
	Dec	ember 31, 2007	March 31, 2008
Alcoa	\$	7,387	2008 \$ 7,375
Packaging and Consumer		887	497
Alcoa, excluding Packaging and Consumer	\$	6,500	\$ 6,878

# **After-tax Operating Income**

		Quarter en			
kaging and Consumer		December 31, 2007		March 31, 2008	
Segment total	\$	518	\$	666	
Packaging and Consumer	<u> </u>	56	_	11	
Segment total, excluding Packaging and Consumer	\$	462	\$	655	

Third-party sales and segment after-tax operating income excluding the Packaging and Consumer segment are non-GAAP financial measures. Management believes that these measures are meaningful to investors because management reviews the operating results of Alcoa excluding the Packaging and Consumer segment due to the sale of the businesses within this segment in February 2008.